



INFO~TECH
RESEARCH GROUP

DATA QUADRANT REPORT

Strategic Sourcing

FEBRUARY 2025

This report features: Promena e-Procurement | Scanmarket | Workday Strategic Sourcing | Jaggaer | SAP Business Network | Oracle Procurement Cloud | Coupa Strategic Sourcing

362

REVIEWS

12

PRODUCTS INCLUDED

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How to Use the Report

Info-Tech's Data Quadrant Reports provide a comprehensive evaluation of popular products in the Strategic Sourcing market. This buyer's guide is designed to help prospective purchasers make better decisions by leveraging the experiences of real users.

The data in this report is collected from real end users, meticulously verified for veracity, exhaustively analyzed, and visualized in easy to understand charts and graphs. Each product is compared and contrasted with all other products in the category to create a holistic, unbiased view of the product landscape.

Use this report to determine which product is right for your organization. For highly detailed reports on individual products, see Info-Tech's Product Scorecard.

This report is available free of charge for internal use only to assist with software evaluation and selection. Sharing, republishing, distributing, or otherwise copying any portion of this report without the express written consent of SoftwareReviews.com is strictly prohibited.

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Software Directory

STRATEGIC SOURCING SOFTWARE

Selecting software can be overwhelming and one of the biggest challenges facing organizations is understanding the marketplace and identifying all of the available vendors and products. The Software Directory is a comprehensive list of all relevant software products in a particular category. Use this page to create the right product shortlist by exploring all of the options available to your organization.



Strategic Sourcing Software

 Arkestro

 Blue Yonder Luminate Planning

 Corcentric Strategic Sourcing Platform

 Coupa Strategic Sourcing

 GEP SMART

 Ivalua

 Jaggaer

 Medius Sourcing

 Mercell

 Oracle Procurement Cloud

 Precoro

 Proactis Sourcing

 Promena e-Procurement

 QSTRAT

 SAP Business Network

 Scanmarket

 Synertrade Source to Contract

 Vendorful

 Vortal

 Workday Strategic Sourcing

 Xeeva Sourcing

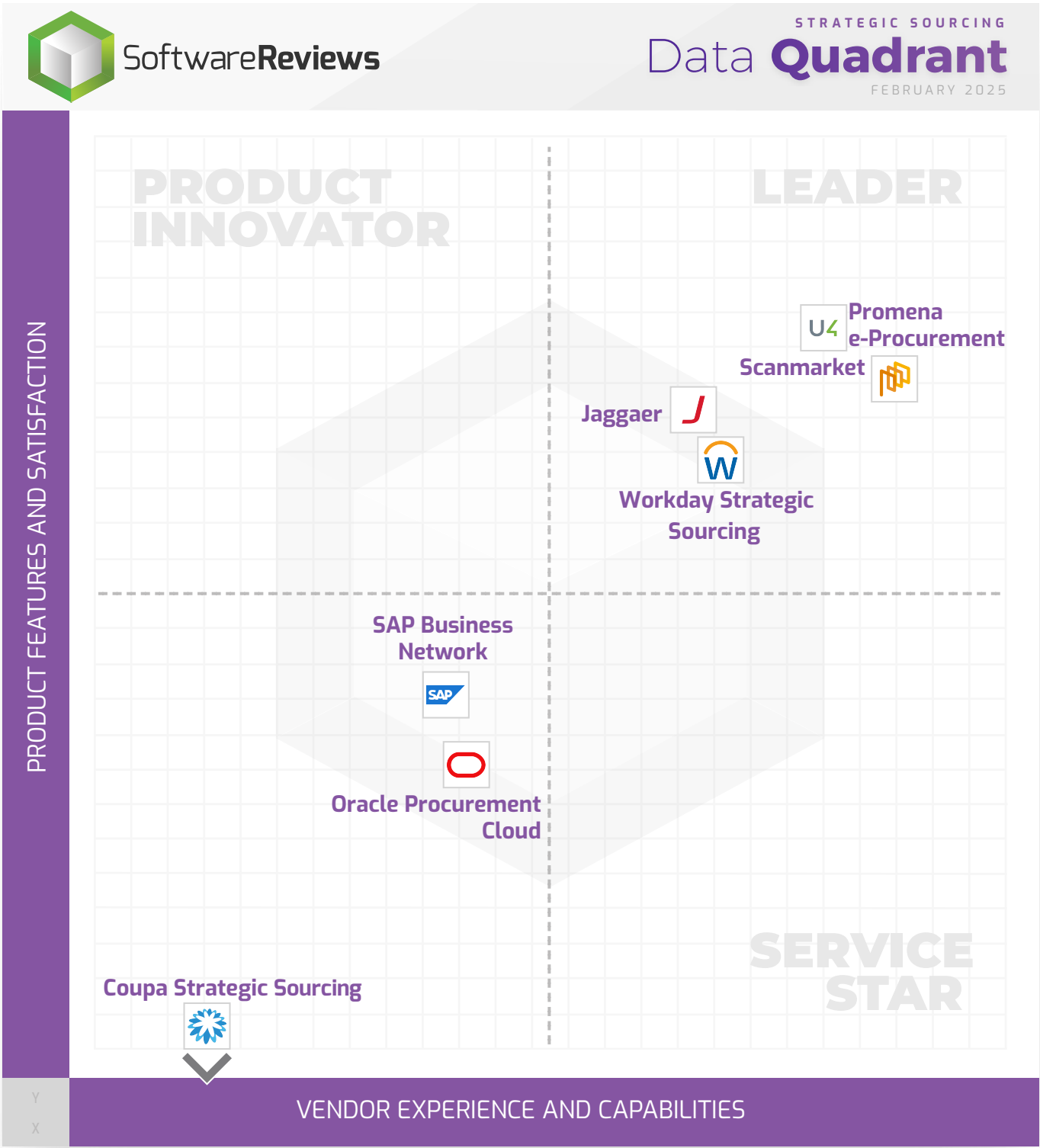
 Zycus Strategic Sourcing Suite

SOFTWARE REVIEWS

Data Quadrant



Assess vendor and product performance at a glance and use the SoftwareReviews Data Quadrant to identify which products and vendors are leading the pack and which are trailing.



STRATEGIC SOURCING

The Software Reviews Data Quadrant evaluates and ranks products based on feedback from IT and business professionals. The placement of a software in the Data Quadrant indicates its relative ranking as well as its categorization.

The Complete Software Experience

When distilled down, the software experience is shaped by both the experience with the software and the relationship with the vendor. Evaluating enterprise software along these two dimensions provides a comprehensive understanding of the product and helps identify vendors that can deliver on both.

Product Features and Satisfaction

The satisfaction is captured in the overall satisfaction score, which is driven by the likelihood of users to recommend the software, combined with user satisfaction across top product features.

Vendor Experience and Capabilities

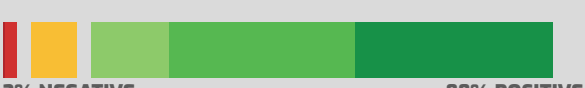
The vendor relationship is calculated in a weighted average of the satisfaction scores tied to vendor capabilities (e.g. software implementation, training, customer support, product roadmap) as well as emotional response ratings toward the vendor (e.g. trustworthy, respectful, fair).

Note: Software product placement is based on the scores provided by users, recency of the reviews, and review volume. Axes are dynamically adjusted based on the minimum and maximum values in the data set.

Category Overview

This page provides a high level summary of product performance within the Strategic Sourcing category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you’re considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT	NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
	 Promena e-Procurement	8.0/10	+98 	 -- NEGATIVE98% POSITIVE	84%	83%	88%	29
	 Scanmarket	7.9/10	+84 	 5% NEGATIVE89% POSITIVE	79%	76%	82%	59
3	 Workday Strategic Sourcing	7.6/10	+83 	 4% NEGATIVE87% POSITIVE	80%	79%	83%	31
4	 Jaggaer	7.6/10	+87 	 3% NEGATIVE90% POSITIVE	75%	79%	82%	37
5	 SAP Business Network	7.1/10	+75 	 7% NEGATIVE82% POSITIVE	76%	76%	83%	37
6	 Oracle Procurement Cloud	7.1/10	+78 	 7% NEGATIVE85% POSITIVE	75%	75%	82%	33
7	 Coupa Strategic Sourcing	6.4/10	+69 	 8% NEGATIVE77% POSITIVE	73%	72%	78%	34
AVERAGE SCORES		7.4/10	+82 	 5% NEGATIVE87% POSITIVE	77%	77%	83%	37
	PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS							
--	 Ivalua	7.2/10	+85 	 3% NEGATIVE88% POSITIVE	79%	81%	88%	30
--	 Vortal	7.2/10	+94 	 -- NEGATIVE94% POSITIVE	79%	79%	85%	13
--	 Vendorful	7.2/10	+91 	 -- NEGATIVE91% POSITIVE	81%	78%	88%	11

Category Overview

This page provides a high level summary of product performance within the Strategic Sourcing category. Products are ranked by a composite satisfaction score (Composite Score) that averages four different areas of evaluation: Net Emotional Footprint, Vendor Capabilities, Product Features, and Likeliness to Recommend. The Net Emotional Footprint Score measures user emotional response ratings of the vendor (e.g. trustworthy, respectful, fair).

Use this data to get a sense of the field, and to see how the products you’re considering stack up.

RANK	PRODUCT	COMPOSITE SCORE	NET EMOTIONAL FOOTPRINT	NET EMOTIONAL FOOTPRINT DISTRIBUTION	VENDOR CAPABILITIES	PRODUCT FEATURES	LIKELINESS TO RECOMMEND	NUMBER OF REVIEWS
	PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS							
--	 GEP SMART	7.0/10	+87 	-- NEGATIVE88% POSITIVE	76%	77%	82%	29
--	 Xeeva Sourcing	6.6/10	+77 	7% NEGATIVE84% POSITIVE	75%	74%	80%	18

Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow-up on areas of concern during the evaluation and negotiation processes.

PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
Promena e-Procurement	84%	88%	83%	84%	84%	87%	83%	82%	86%	79%	83%	83%
Workday Strategic Sourcing	80%	82%	82%	82%	76%	83%	82%	79%	78%	80%	73%	81%
Scanmarket	79%	78%	76%	74%	73%	79%	85%	74%	82%	77%	85%	82%
SAP Business Network	76%	78%	80%	76%	69%	79%	66%	80%	76%	80%	77%	78%
Oracle Procurement Cloud	76%	81%	80%	79%	70%	72%	77%	77%	76%	71%	74%	74%
Jaggaer	75%	78%	76%	80%	73%	77%	72%	73%	72%	68%	75%	76%
Coupa Strategic Sourcing	73%	77%	73%	71%	75%	74%	74%	75%	70%	70%	75%	73%
CATEGORY AVERAGE	77%	80%	79%	78%	74%	79%	77%	77%	77%	75%	77%	78%

PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS												
Ivalua	79%	80%	78%	77%	79%	80%	75%	81%	83%	83%	78%	77%
GEP SMART	76%	76%	77%	75%	73%	76%	76%	77%	76%	71%	82%	80%
Xeeva Sourcing	75%	69%	83%	78%	74%	75%	73%	75%	72%	78%	72%	72%

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PRODUCT	OVERALL CAPABILITY SATISFACTION	BUSINESS VALUE CREATED	BREADTH OF FEATURES	QUALITY OF FEATURES	PRODUCT STRATEGY AND RATE OF IMPROVEMENT	USABILITY AND INTUITIVENESS	VENDOR SUPPORT	EASE OF DATA INTEGRATION	EASE OF ADMINISTRATION	EASE OF CUSTOMIZATION	AVAILABILITY AND QUALITY OF TRAINING	EASE OF IMPLEMENTATION
CATEGORY AVERAGE	77%	80%	79%	78%	74%	79%	77%	77%	77%	75%	77%	78%
PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS												
Vortal	78%	78%	77%	73%	75%	77%	84%	75%	77%	81%	83%	82%
Vendorful	81%	83%	76%	77%	81%	71%	93%	80%	85%	79%	80%	86%

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Vendor Capabilities

This table lists and briefly describes all vendor capabilities that are evaluated in the Strategic Sourcing software category. For your convenience, you will also find longer descriptions of the capabilities under the capability subheadings in the subsequent pages.

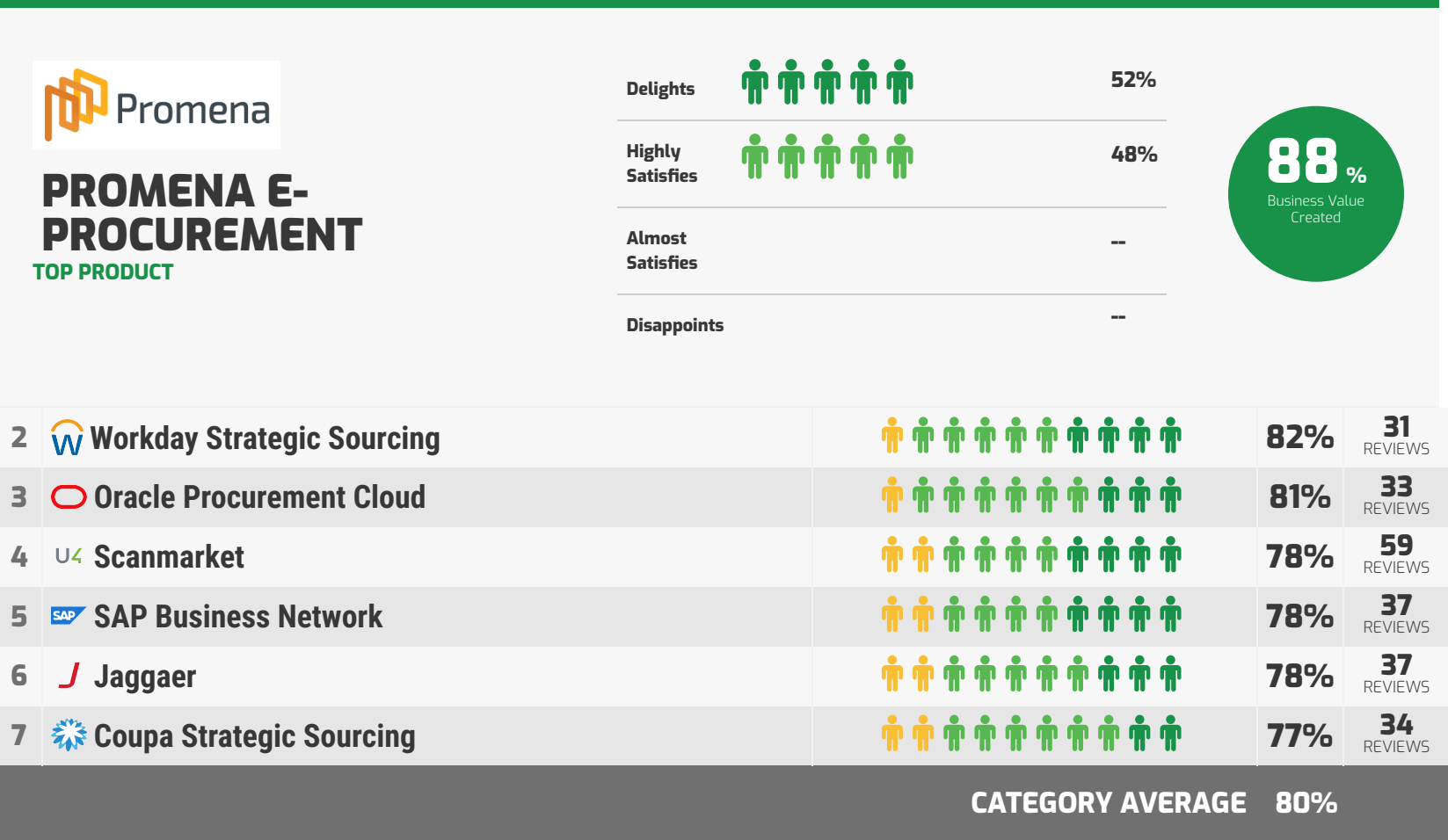
Business Value Created	The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization’s needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.	Vendor Support	The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.
Breadth of Features	Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.	Ease of Data Integration	The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.
Quality of Features	Feature quality is just as important as quantity. Software needs to do what you’re purchasing it to do, easily, intuitively, reliably, and effectively. Use the data in this section to gauge whether or not a product follows through on the marketing hype by delivering high quality features.	Ease of Administration	Administrative interfaces don’t get the same attention as those built for end users, but they shouldn’t be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.
Product Strategy and Rate of Improvement	Purchasing software can be a significant commitment, so it’s important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don’t stay on top of emerging needs and trends won’t enable you to meet your business goals. Use the data in this section to separate innovators from imposters.	Ease of Customization	Out-of-the-box functionality often isn’t enough, especially for niche or industry-specific software, and the reason you’re buying rather than building is to save time and money in the first place. Don’t get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.
Usability And Intuitiveness	End user learning curves cost the organization money. Pay attention to your end users’ technical ability to determine how important UX is in your purchase.	Availability and Quality of Training	Effective and readily available training enables users to get the most out of the software you’ve chosen. Use this section to make sure your vendor’s training programs and materials measure up.
		Ease of Implementation	Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Business Value Created

The underlying purpose of software is to create value for employees, customers, partners and ultimately shareholders. As a result, it is imperative that any software selection be aligned with the organization's needs and deliver enough business value to justify the cost. The data below highlights the satisfaction level associated with the business value derived from various product offerings. Use this information to identify the software that consistently creates business value for its customers.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

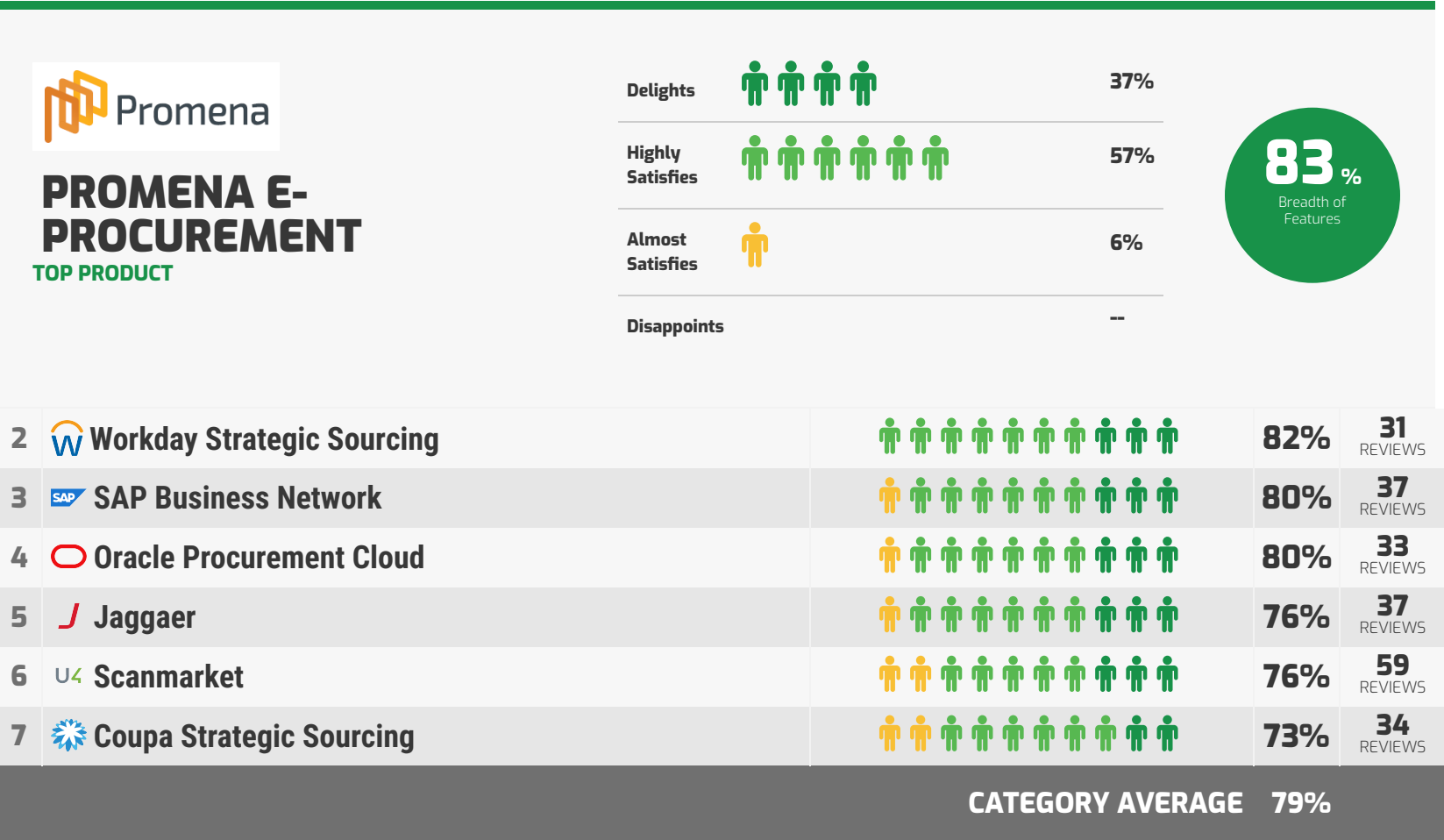
--	 Ivalua		80%	30 REVIEWS
--	 GEP SMART		76%	29 REVIEWS
--	 Xeeva Sourcing		69%	18 REVIEWS
--	 Vortal		78%	13 REVIEWS
--	 Vendorful		83%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Breadth of Features

Users prefer to work with feature rich software that enables them to perform diverse series of tasks as opposed to one they find restrictive. The data below highlights the satisfaction level associated with the breadth of features from various product offerings. Use this information to identify which software offers valuable comprehensive functionality that extends beyond the basic level.



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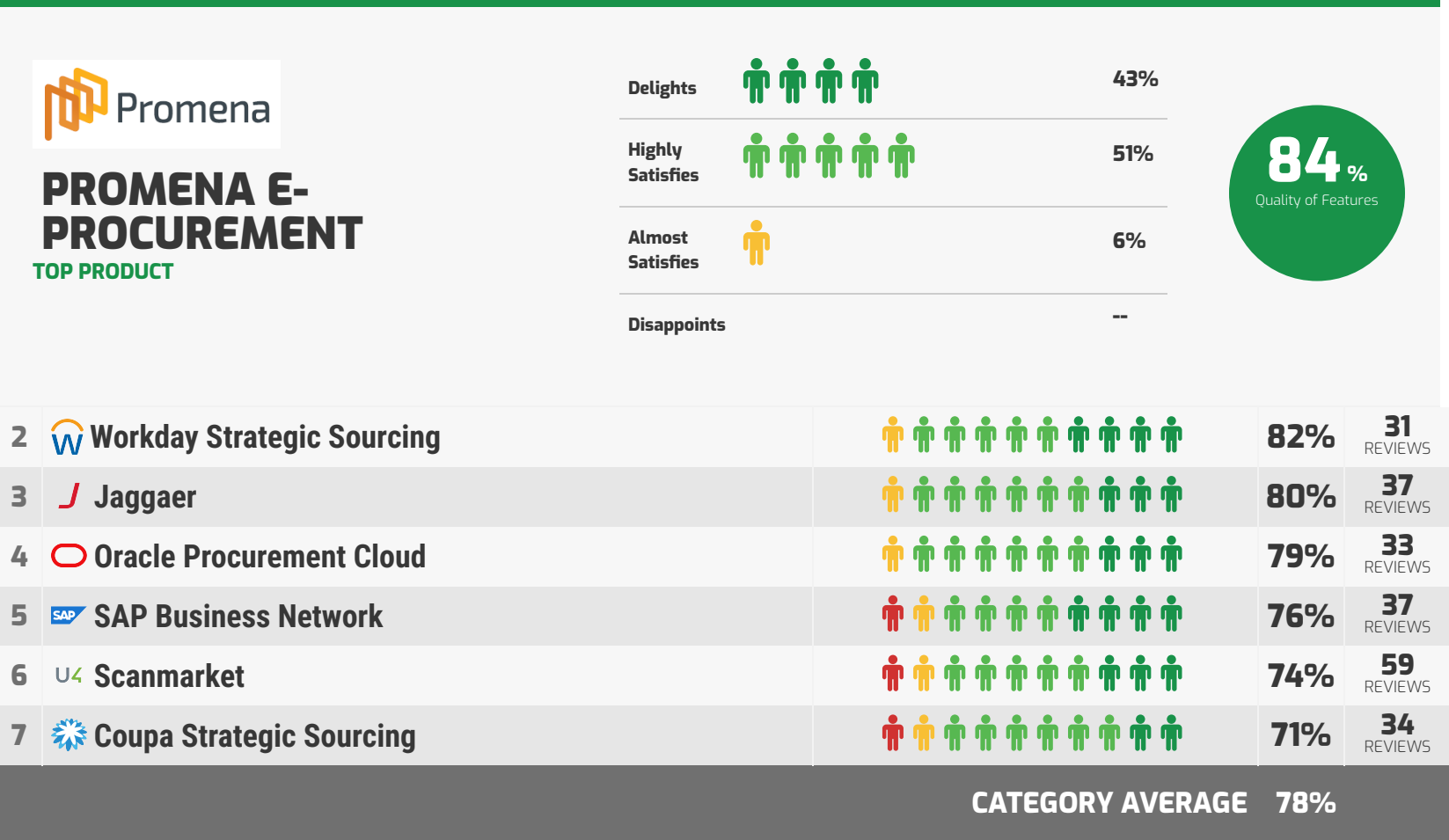
--	 Ivalua		78%	30 REVIEWS
--	 GEP SMART		77%	29 REVIEWS
--	 Xeeva Sourcing		83%	18 REVIEWS
--	 Vortal		77%	13 REVIEWS
--	 Vendorful		76%	11 REVIEWS

Vendor Capability Satisfaction

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Quality of Features

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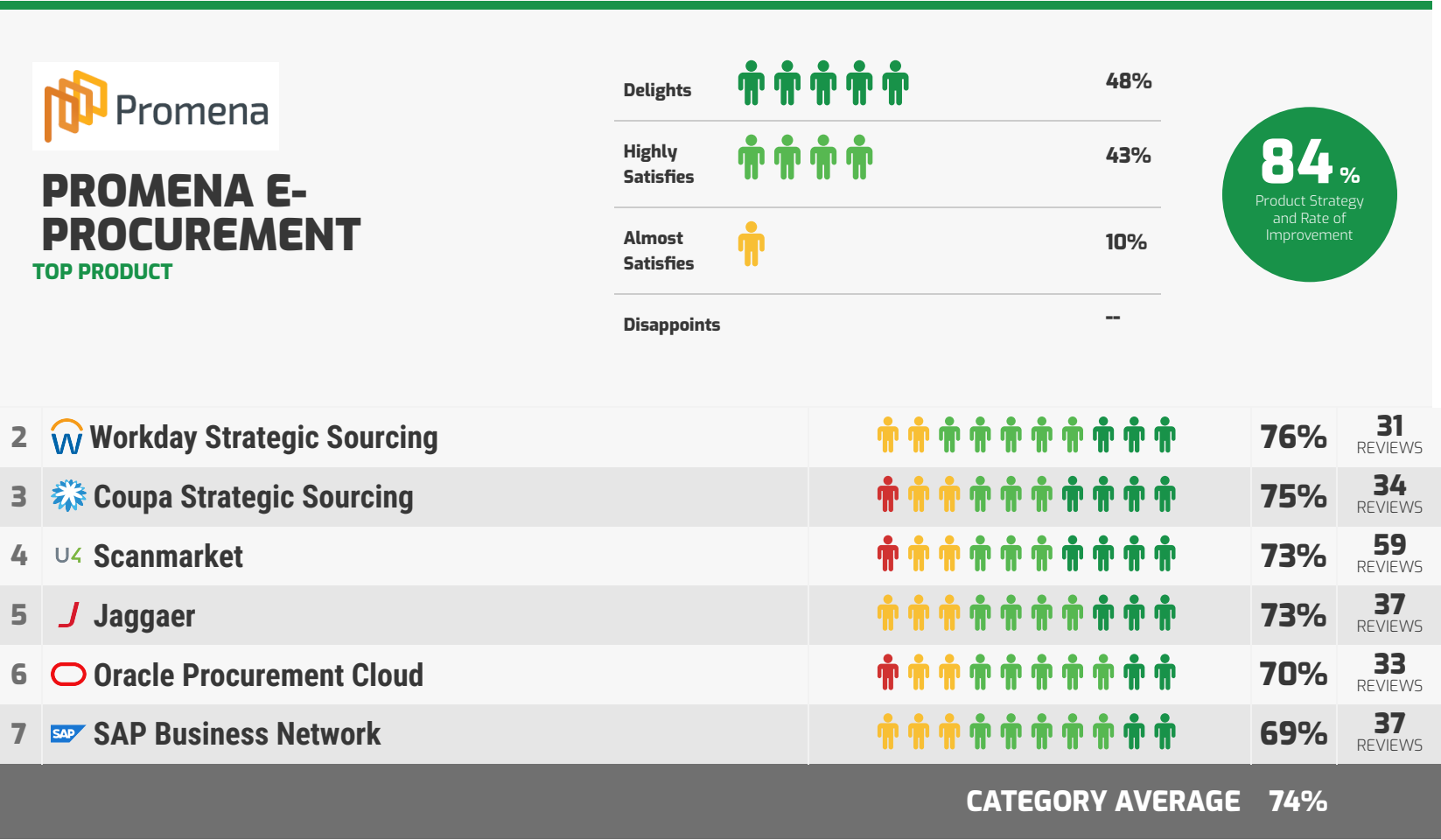
--	 Ivalua		77%	30 REVIEWS
--	 GEP SMART		75%	29 REVIEWS
--	 Xeeva Sourcing		78%	18 REVIEWS
--	 Vortal		73%	13 REVIEWS
--	 Vendorful		77%	11 REVIEWS

Vendor Capability Satisfaction

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Product Strategy and Rate of Improvement

Purchasing software can be a significant commitment, so it's important to know if your vendor is serious about the need for constant improvement and deliberate strategic direction. Vendors who don't stay on top of emerging needs and trends won't enable you to meet your business goals. Use the data in this section to separate innovators from imposters.



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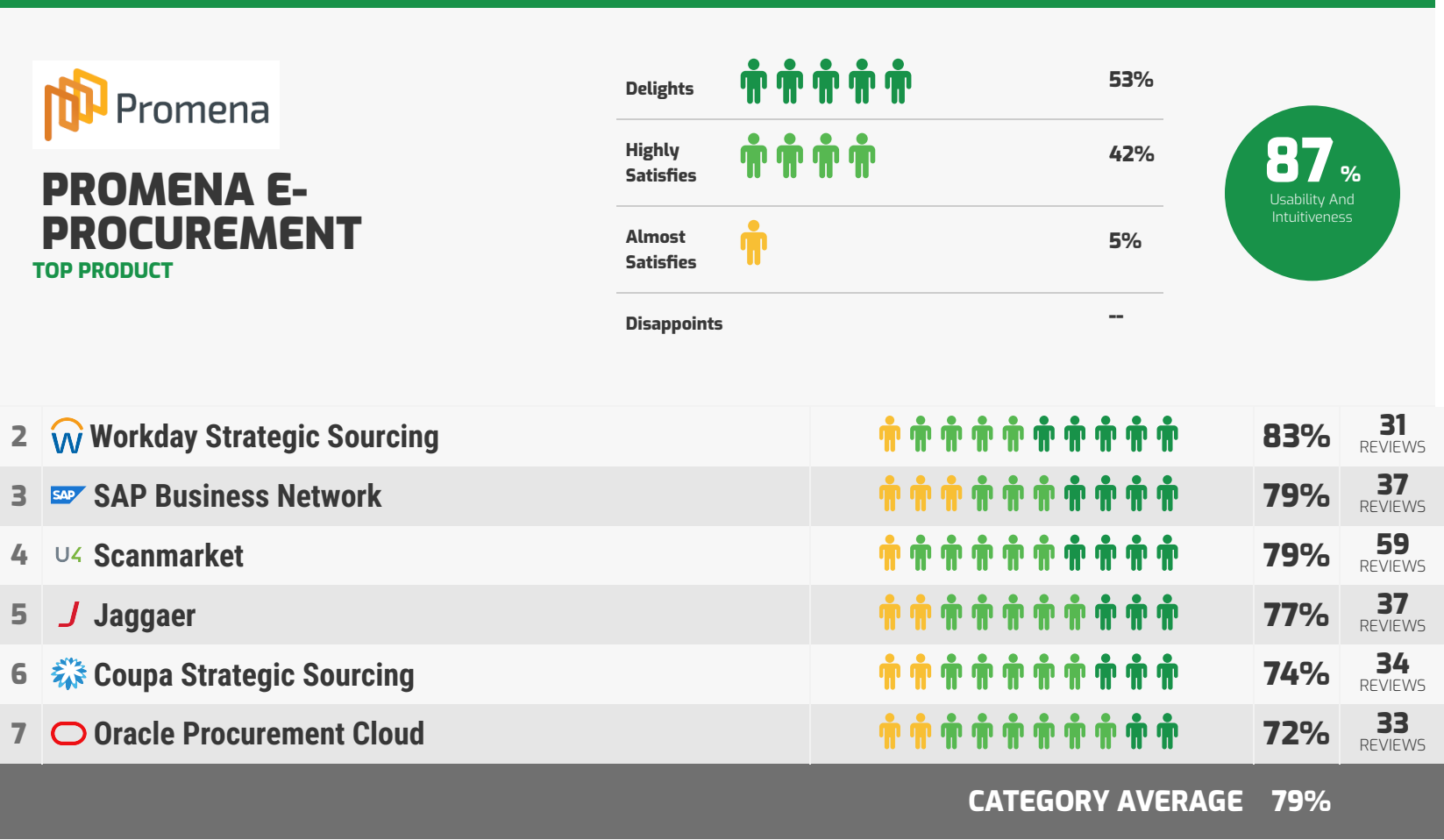
--	 Ivalua		79%	30 REVIEWS
--	 GEP SMART		73%	29 REVIEWS
--	 Xeeva Sourcing		74%	18 REVIEWS
--	 Vortal		75%	13 REVIEWS
--	 Vendorful		81%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Usability And Intuitiveness

End user learning curves cost the organization money. Pay attention to your end users' technical ability to determine how important UX is in your purchase.



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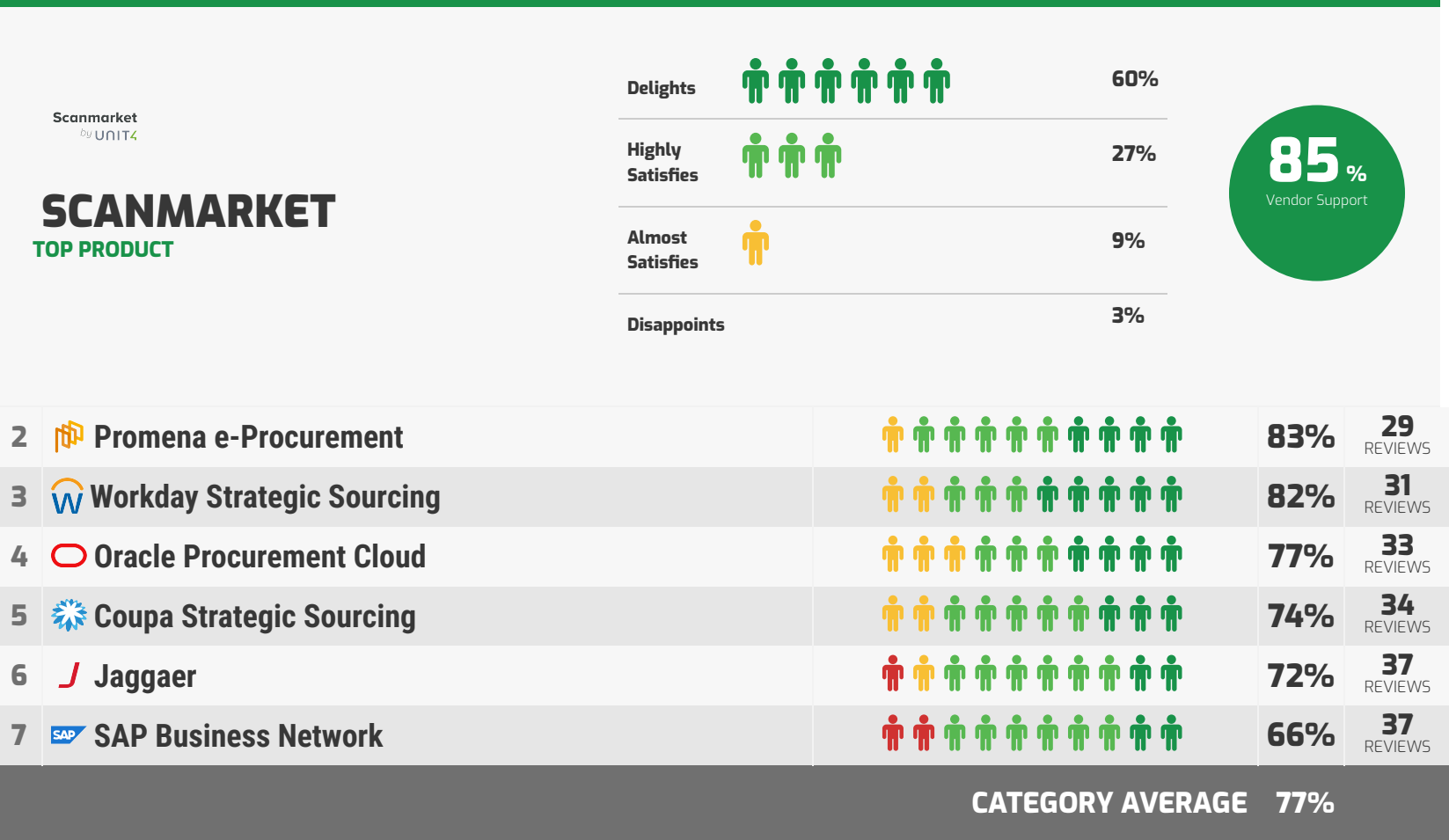
--	 Ivalua		80%	30 REVIEWS
--	 GEP SMART		76%	29 REVIEWS
--	 Xeeva Sourcing		75%	18 REVIEWS
--	 Vortal		77%	13 REVIEWS
--	 Vendorful		71%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Vendor Support

The importance of vendor support will vary for each organization depending on internal capabilities, but there will always be issues that only the vendor can resolve. Use the data in this section to see which vendors tend to under-service their product and which will offer quality support.



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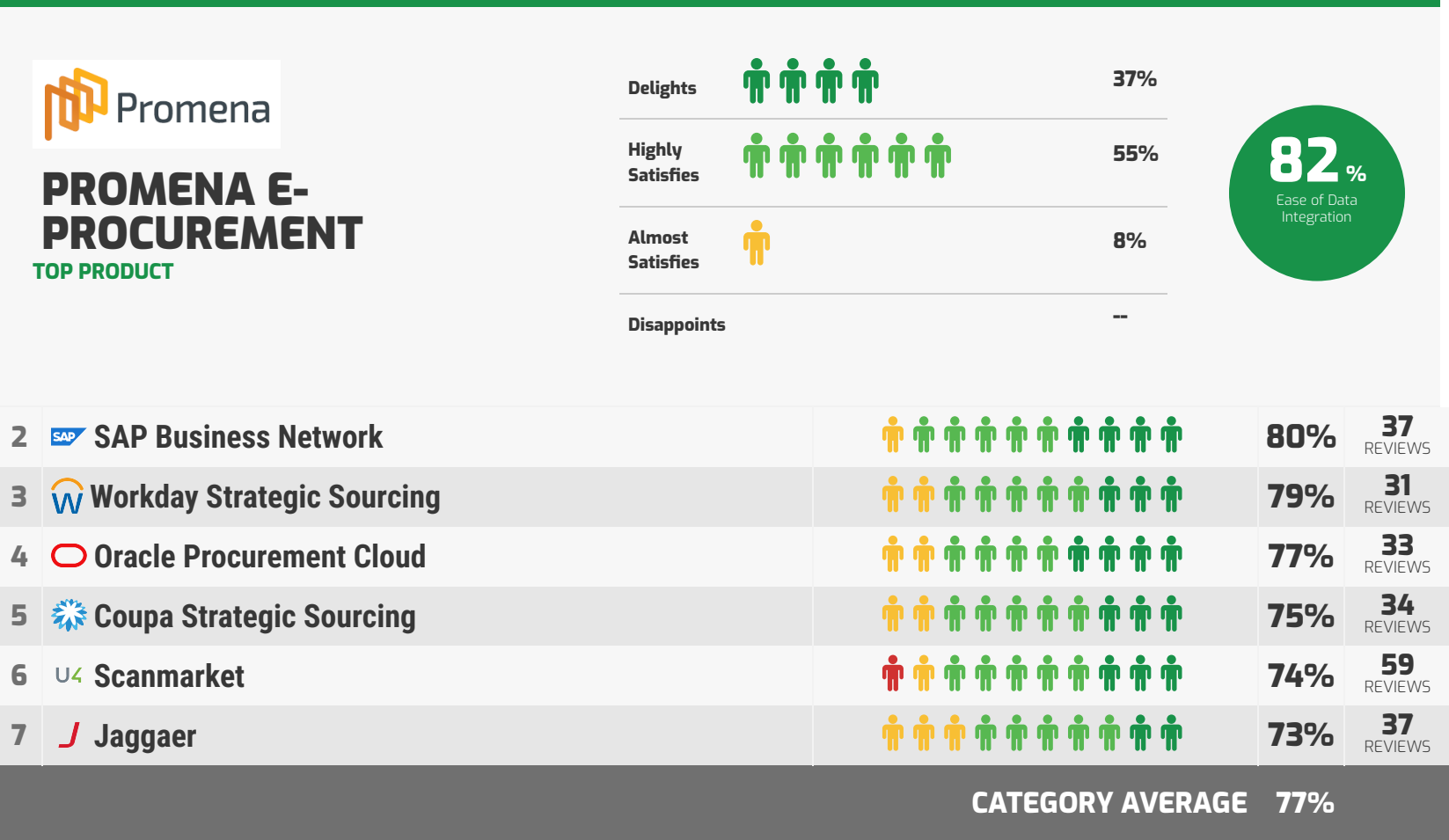
--	 Ivalua		75%	30 REVIEWS
--	 GEP SMART		76%	29 REVIEWS
--	 Xeeva Sourcing		73%	18 REVIEWS
--	 Vortal		84%	13 REVIEWS
--	 Vendorful		93%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Ease of Data Integration

The ability to integrate with other systems is increasingly important; without this, manual data loading and extraction can be time-consuming and prone to error. Use this section to see which vendors will cause headaches and which will make data integration easy.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

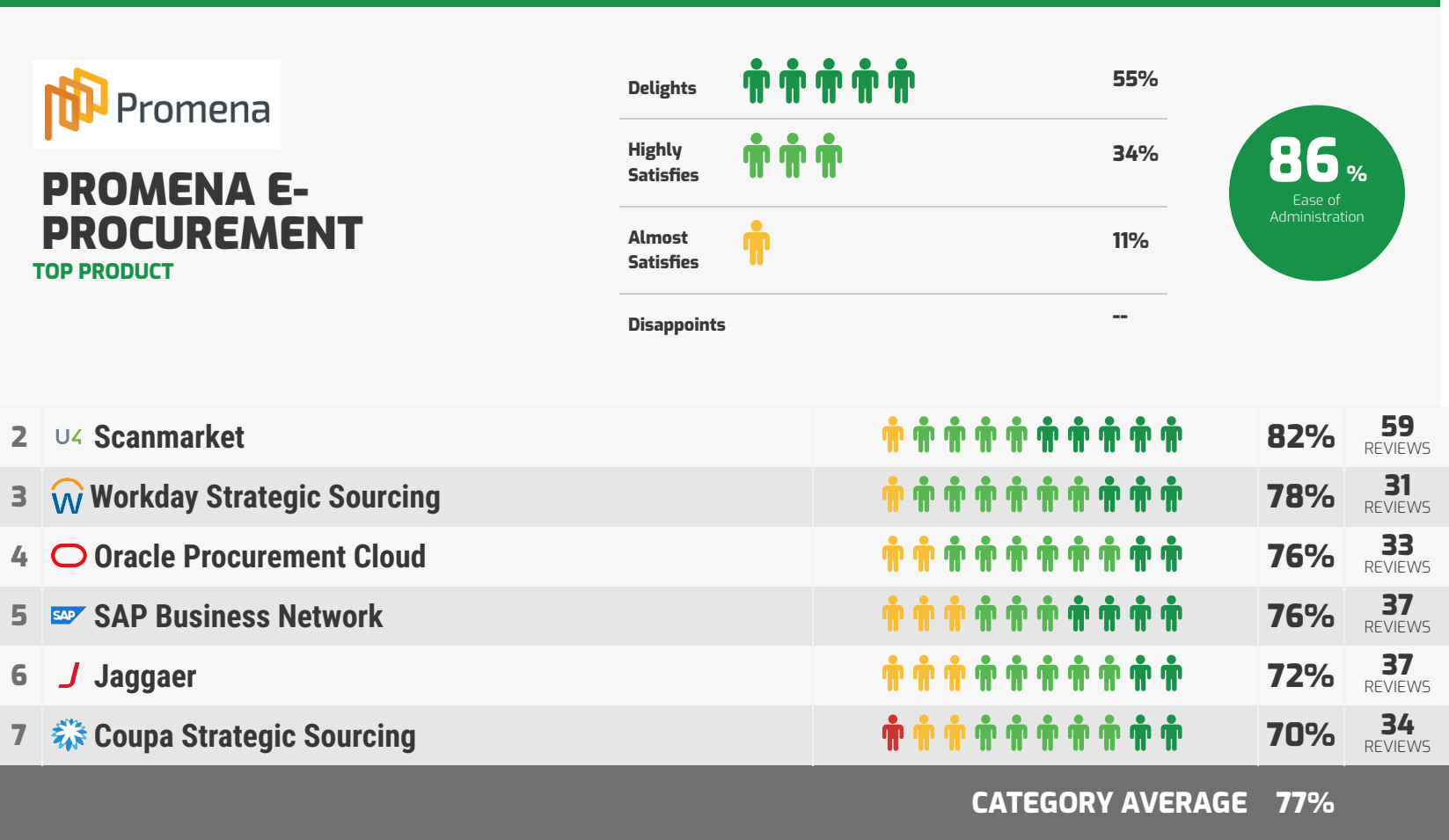
--	 Ivalua		81%	30 REVIEWS
--	 GEP SMART		77%	29 REVIEWS
--	 Xeeva Sourcing		75%	18 REVIEWS
--	 Vortal		75%	13 REVIEWS
--	 Vendorful		80%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Ease of Administration

Administrative interfaces don't get the same attention as those built for end users, but they shouldn't be clunky or unintuitive. Use the data in this section to determine which vendors make administration easy, so that your IT personnel can resolve issues and perform configurations efficiently and effectively.



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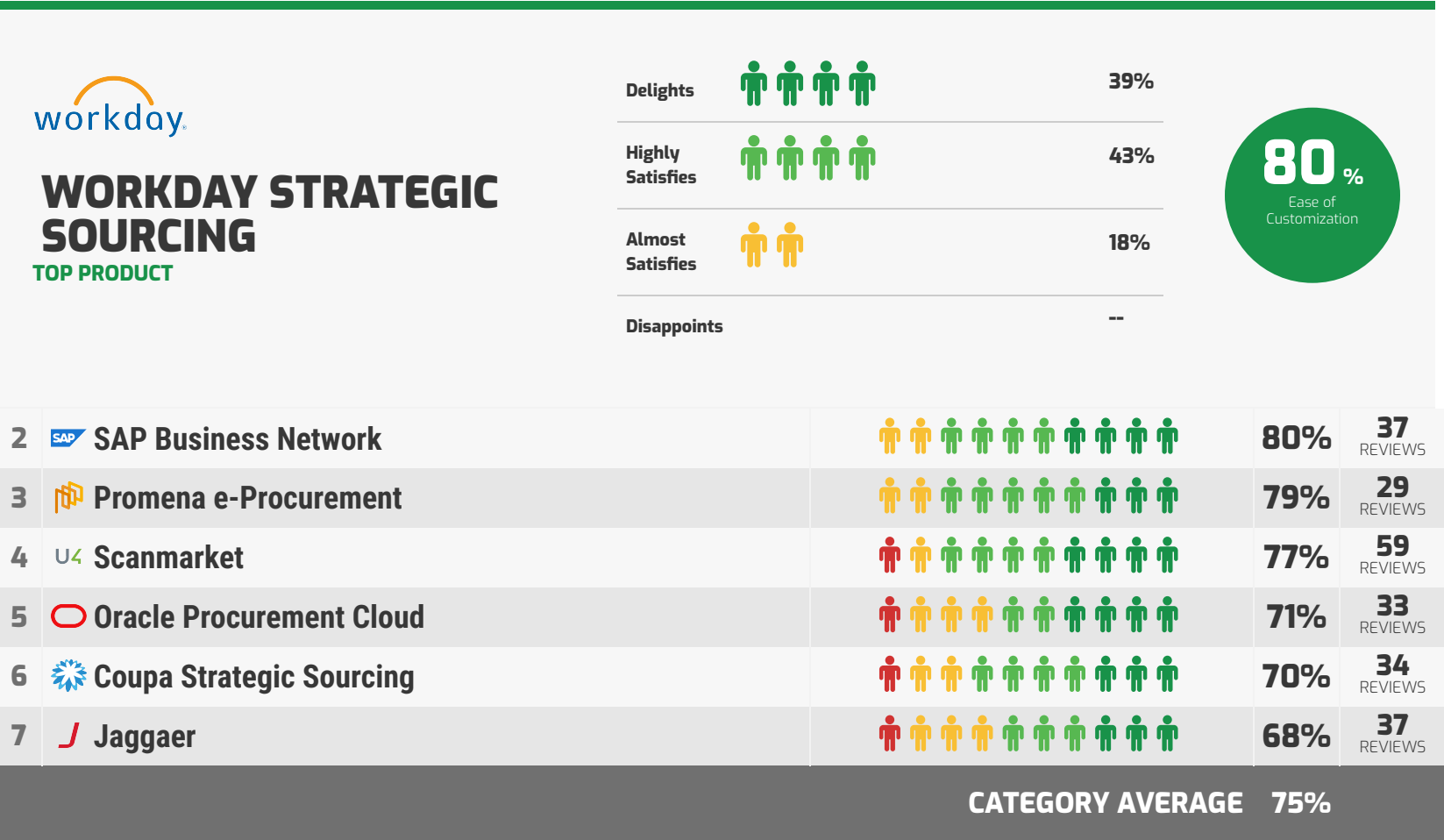
--	 Ivalua		83%	30 REVIEWS
--	 GEP SMART		76%	29 REVIEWS
--	 Xeeva Sourcing		72%	18 REVIEWS
--	 Vortal		77%	13 REVIEWS
--	 Vendorful		85%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Ease of Customization

Out-of-the-box functionality often isn't enough, especially for niche or industry-specific software, and the reason you're buying rather than building is to save time and money in the first place. Don't get bogged down in a difficult customization; use the data in this section to make sure you can easily achieve the functionality you need for your particular situation.



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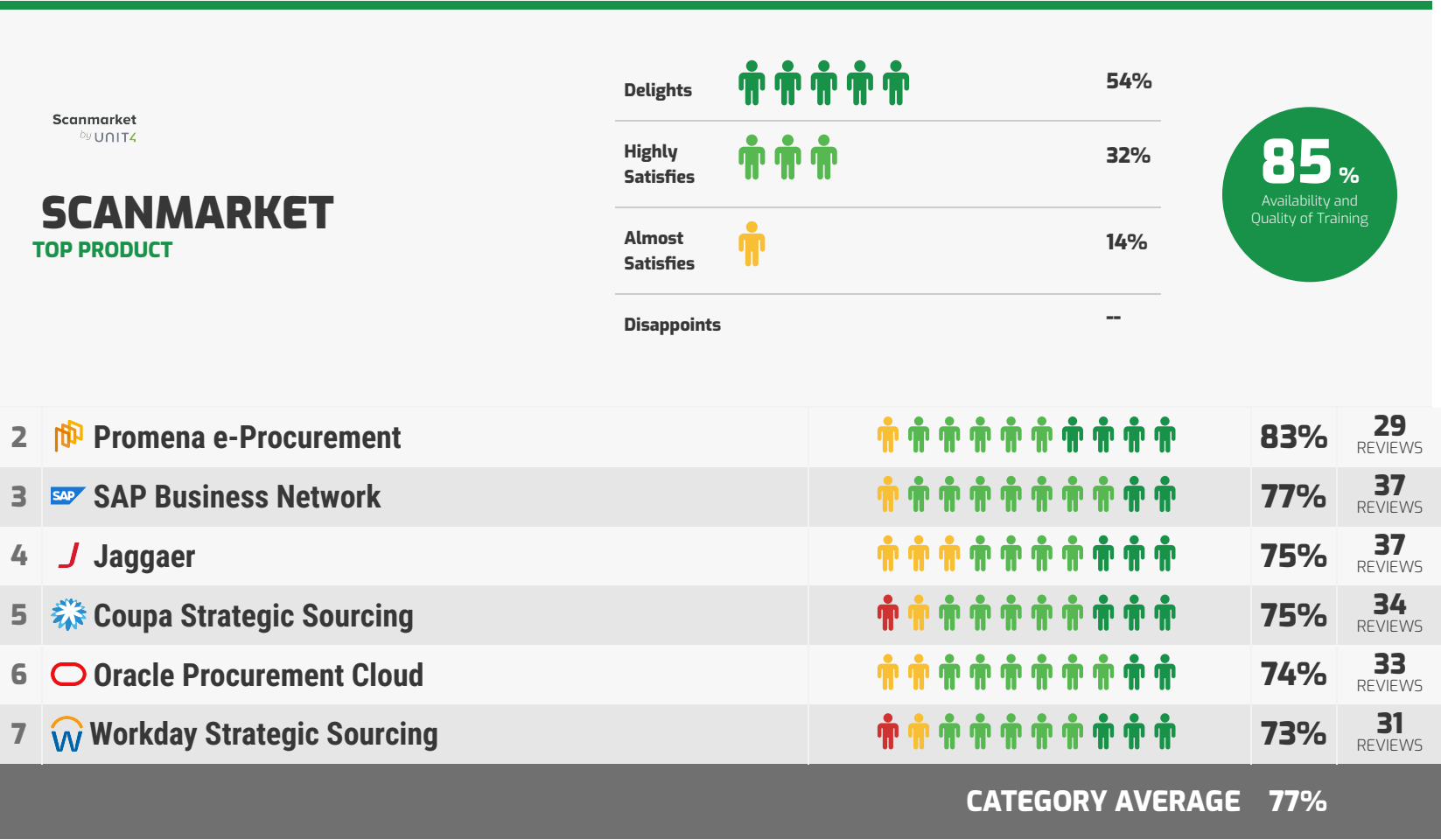
--	 Ivalua		83%	30 REVIEWS
--	 GEP SMART		71%	29 REVIEWS
--	 Xeeva Sourcing		78%	18 REVIEWS
--	 Vortal		81%	13 REVIEWS
--	 Vendorful		79%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Availability and Quality of Training

Effective and readily available training enables users to get the most out of the software you’ve chosen. Use this section to make sure your vendor’s training programs and materials measure up.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

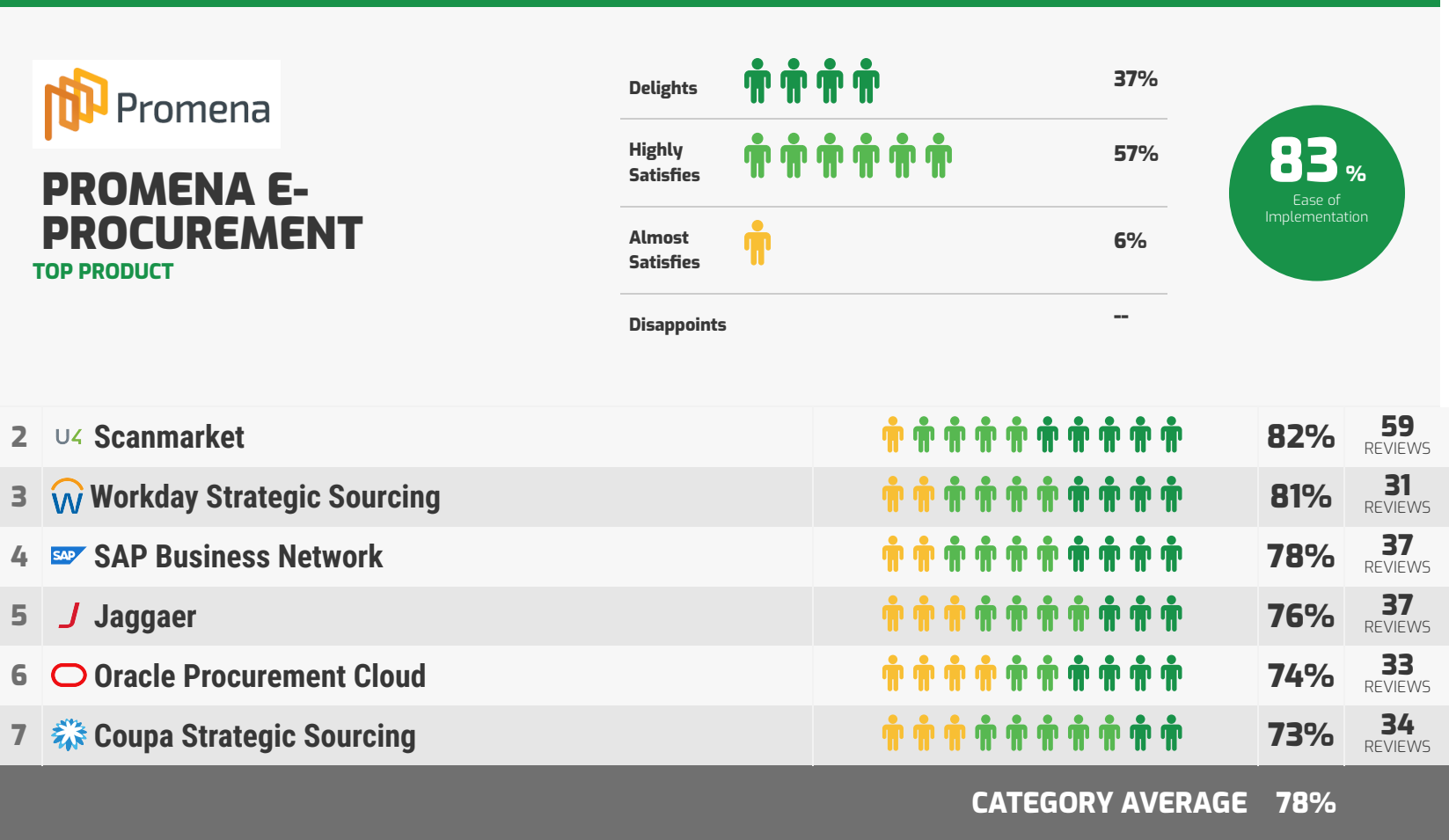
--	 Ivalua	 	78%	30 REVIEWS
--	 GEP SMART	 	82%	29 REVIEWS
--	 Xeeva Sourcing	  	72%	18 REVIEWS
--	 Vortal		83%	13 REVIEWS
--	 Vendorful	 	80%	11 REVIEWS

Vendor Capability Satisfaction

This section provides detailed information on user satisfaction for each vendor capability regarding their product offering(s). Use these pages to dig deeper into areas of particular interest or concern.

Ease of Implementation

Choosing the right software is only the first step. Successfully implementing the new solution is necessary in order to realize its full value and promote end user adoption. Use the data in this section to determine which software is easy to implement, and which may jeopardize your goals by causing trouble in this stage.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		77%	30 REVIEWS
--	 GEP SMART		80%	29 REVIEWS
--	 Xeeva Sourcing		72%	18 REVIEWS
--	 Vortal		82%	13 REVIEWS
--	 Vendorful		86%	11 REVIEWS

Product Feature Summary

MANDATORY FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	COMMUNICATIONS	ERFX	SPEND ANALYSIS	SUPPLIER MANAGEMENT	WORKFLOW MANAGEMENT	
Promena e-Procurement	83%	84%	83%	85%	85%	77%	
Jaggaer	79%	78%	77%	79%	87%	77%	
Workday Strategic Sourcing	79%	80%	77%	80%	80%	77%	
Scanmarket	76%	77%	85%	69%	76%	73%	
SAP Business Network	76%	78%	74%	73%	77%	77%	
Oracle Procurement Cloud	75%	73%	71%	72%	75%	81%	
Coupa Strategic Sourcing	72%	71%	68%	74%	70%	75%	
CATEGORY AVERAGE	77%	77%	76%	76%	79%	77%	

PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS						
Ivalua	81%	77%	80%	82%	82%	81%
GEP SMART	77%	75%	80%	76%	76%	78%
Xeeva Sourcing	74%	70%	68%	81%	73%	79%

Product Feature Summary

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PRODUCT	OVERALL FEATURE SATISFACTION	COMMUNICATIONS	ERFX	SPEND ANALYSIS	SUPPLIER MANAGEMENT	WORKFLOW MANAGEMENT	
CATEGORY AVERAGE	77%	77%	76%	76%	79%	77%	
PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS							
Vortal	79%	83%	75%	76%	79%	81%	
Vendorful	77%	74%	81%	76%	83%	73%	

Product Feature Summary

STANDARD FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	AUCTION MANAGEMENT	CAPACITY MANAGEMENT	CATALOG MANAGEMENT	CONTRACT MANAGEMENT	PROCUREMENT MANAGEMENT	
Promena e-Procurement	83%	89%	--	79%	--	84%	
Jaggaer	79%	78%	79%	81%	75%	79%	
Workday Strategic Sourcing	79%	76%	80%	80%	79%	83%	
Scanmarket	76%	91%	--	--	75%	81%	
SAP Business Network	76%	73%	84%	76%	84%	83%	
Oracle Procurement Cloud	75%	84%	76%	81%	81%	86%	
Coupa Strategic Sourcing	72%	70%	69%	69%	77%	80%	
CATEGORY AVERAGE	77%	80%	78%	78%	79%	82%	

PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS							
Ivalua	81%	81%	80%	80%	76%	82%	
GEP SMART	77%	81%	72%	80%	85%	80%	
Xeeva Sourcing	74%	69%	71%	75%	69%	82%	

Product Feature Summary

STANDARD FEATURES

This page summarizes user satisfaction with a variety of product features. While strong and consistent performance across the board is desirable, you may be willing to tolerate low scores on features that don't impact your primary use case or core objectives. Use this high-level data to help plan and structure your product evaluation.

PRODUCT	OVERALL FEATURE SATISFACTION	AUCTION MANAGEMENT	CAPACITY MANAGEMENT	CATALOG MANAGEMENT	CONTRACT MANAGEMENT	PROCUREMENT MANAGEMENT	
CATEGORY AVERAGE	77%	80%	78%	78%	79%	82%	
PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS							
Vortal	79%	84%	--	81%	80%	80%	
Vendorful	77%	90%	75%	--	76%	83%	

Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Product Features

This table lists and describes all the features that are evaluated in the Strategic Sourcing software category. For your convenience, these descriptions are repeated under the feature subheadings in the subsequent pages.

Mandatory Features	
Communications	Includes communication portals, secure messaging, and automated alerts.
ERFx	Includes data import and export, workflow capability, templates, access control, and collaboration.
Standard Features	
Auction Management	Includes bid management, bidder management and buyer notifications.
Capacity Management	Monitor system utilization and provide alerts when pre-defined thresholds are reached.
Differentiating Features	
Community Support	Highly personal support service to both buyer and supplier communities, ensuring proposal uptake and supplier help.
Consulting & Advisory	Consult and advise on procurement support, managed services, group purchasing organization (GPO) and strategic sourcing initiatives such as measurable savings.

Spend Analysis	Includes data visibility and quality, supplier ranking, and compliance and reporting.
Supplier Management	Ability to generate, sort and categorize vendor profiles and/or including supplier collaboration, quarterly Business Review Meetings, Scorecards, KPI and SLA's.
Workflow Management	Includes ability to support flexible and comprehensive workflow-based capabilities.
Catalog Management	Includes customizable shipping and payment options, product pricing, advanced catalog search, and navigation.
Contract Management	Includes contract creation, approval process, compliance management, and contract database.
Procurement Management	Includes purchasing and procurement management, as well as supplier management and optimization.
eAuction Functionality	The ability to provide forward, reverse, Japanese, Dutch, and English step auctions.
Market Assessment	Includes market size, trends, growth rate, and portability.

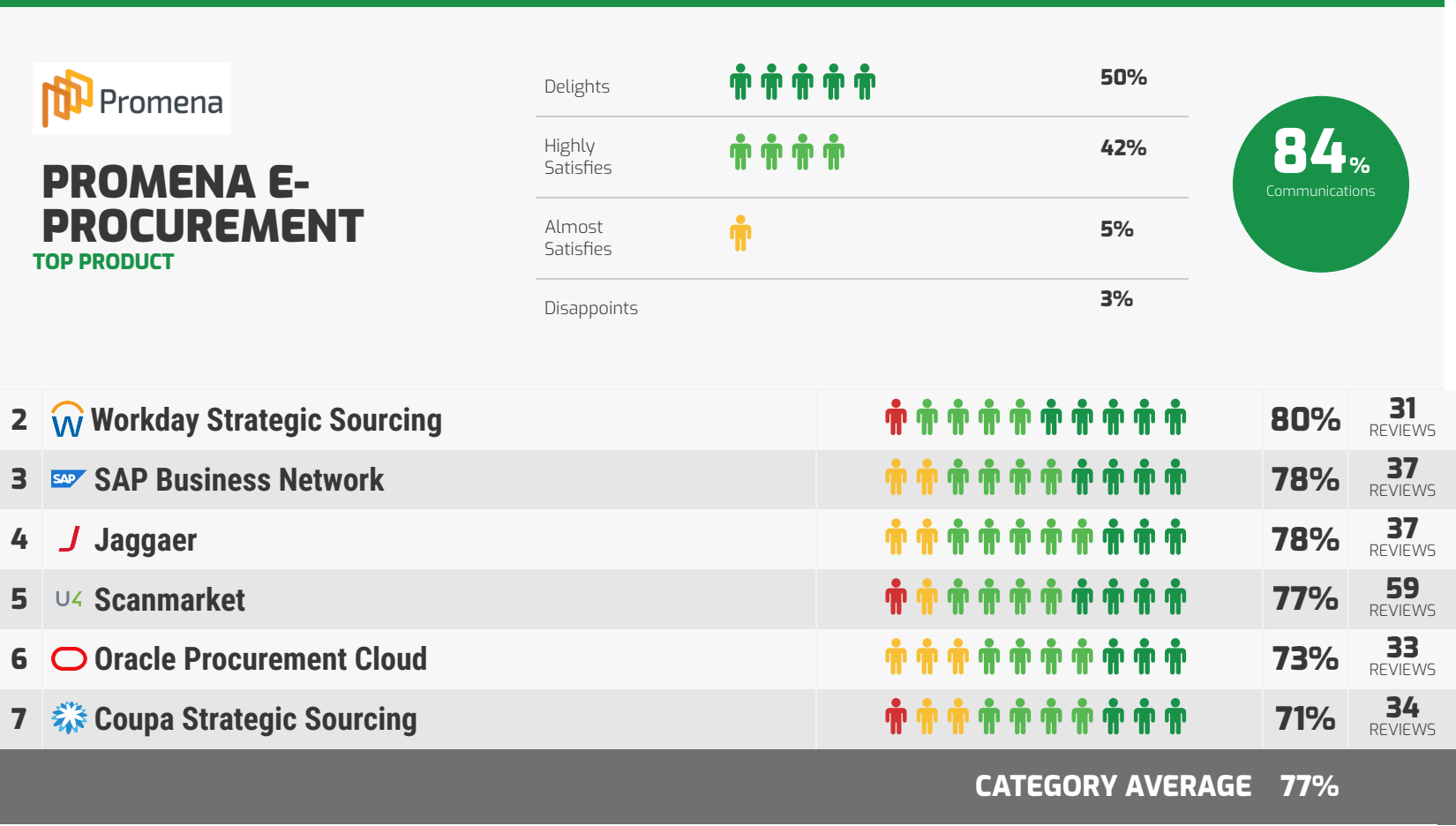
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Communications

Mandatory Feature

Includes communication portals, secure messaging, and automated alerts.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		77%	30 REVIEWS
--	 GEP SMART		75%	29 REVIEWS
--	 Xeeva Sourcing		70%	18 REVIEWS
--	 Vortal		83%	13 REVIEWS
--	 Vendorful		74%	11 REVIEWS

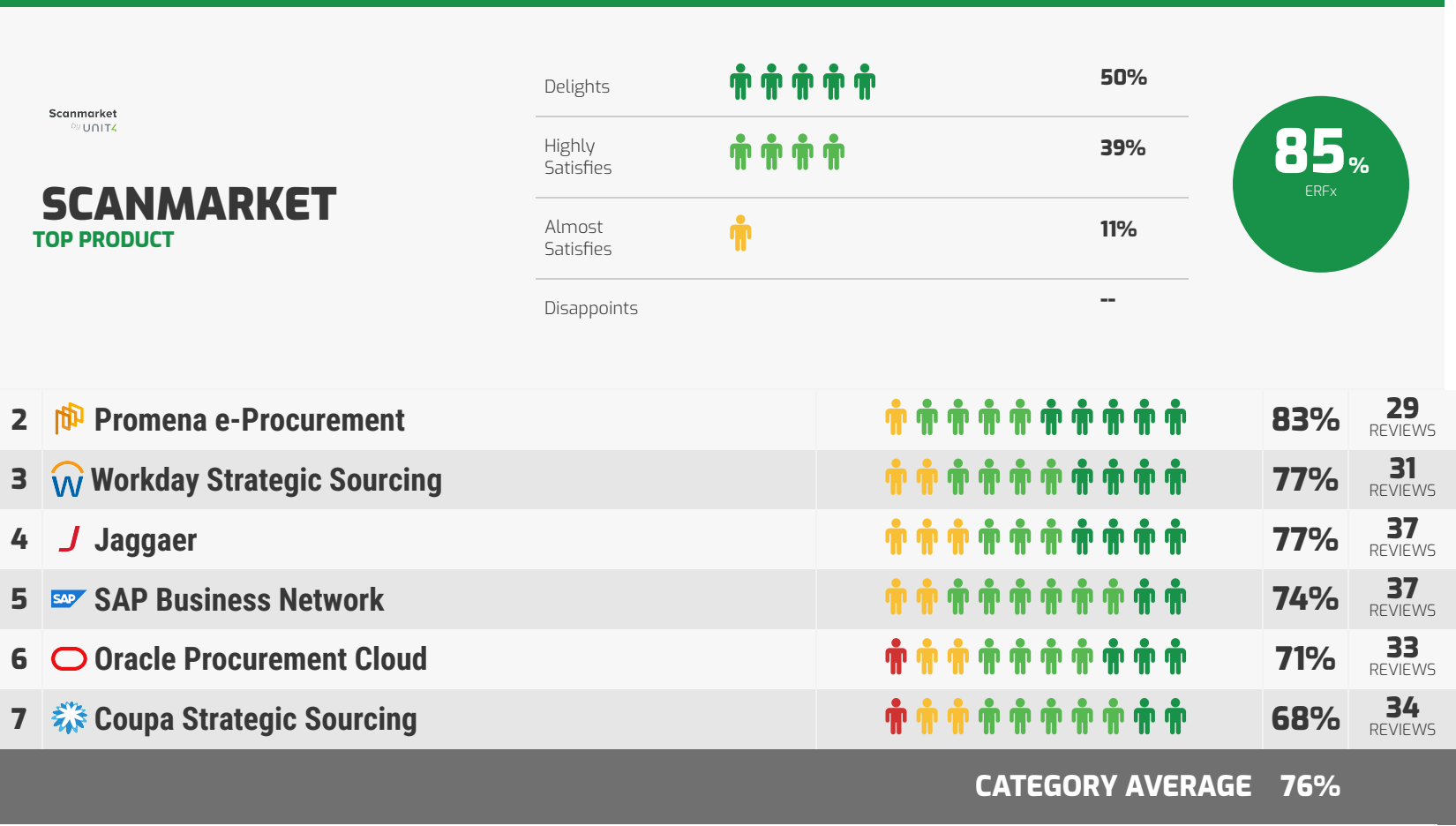
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

ERFx

Mandatory Feature

Includes data import and export, workflow capability, templates, access control, and collaboration.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		80%	30 REVIEWS
--	 GEP SMART		80%	29 REVIEWS
--	 Xeeva Sourcing		68%	18 REVIEWS
--	 Vortal		75%	13 REVIEWS
--	 Vendorful		81%	11 REVIEWS

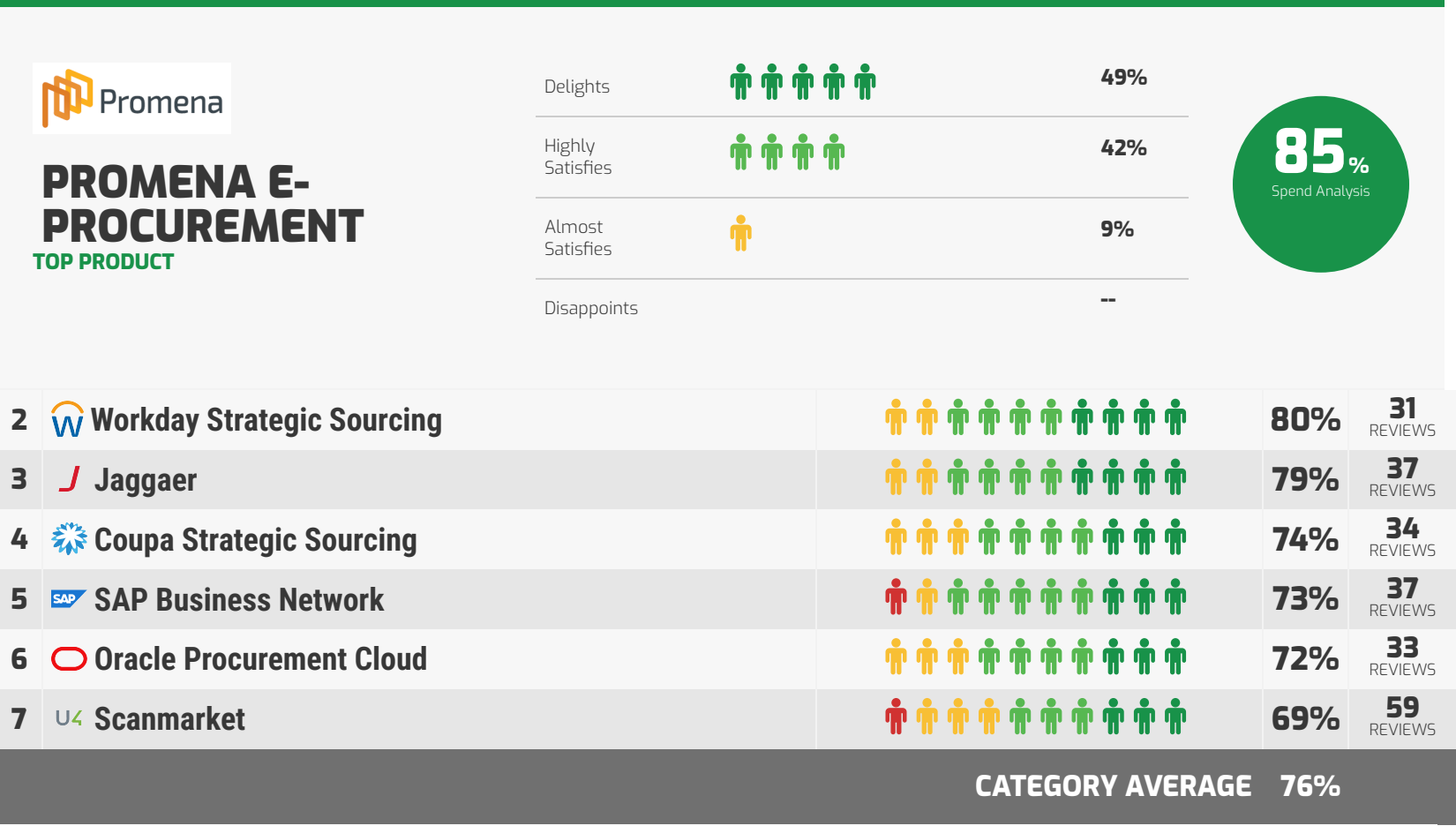
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Spend Analysis

Mandatory Feature

Includes data visibility and quality, supplier ranking, and compliance and reporting.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		82%	30 REVIEWS
--	 GEP SMART		76%	29 REVIEWS
--	 Xeeva Sourcing		81%	18 REVIEWS
--	 Vortal		76%	13 REVIEWS
--	 Vendorful		76%	11 REVIEWS

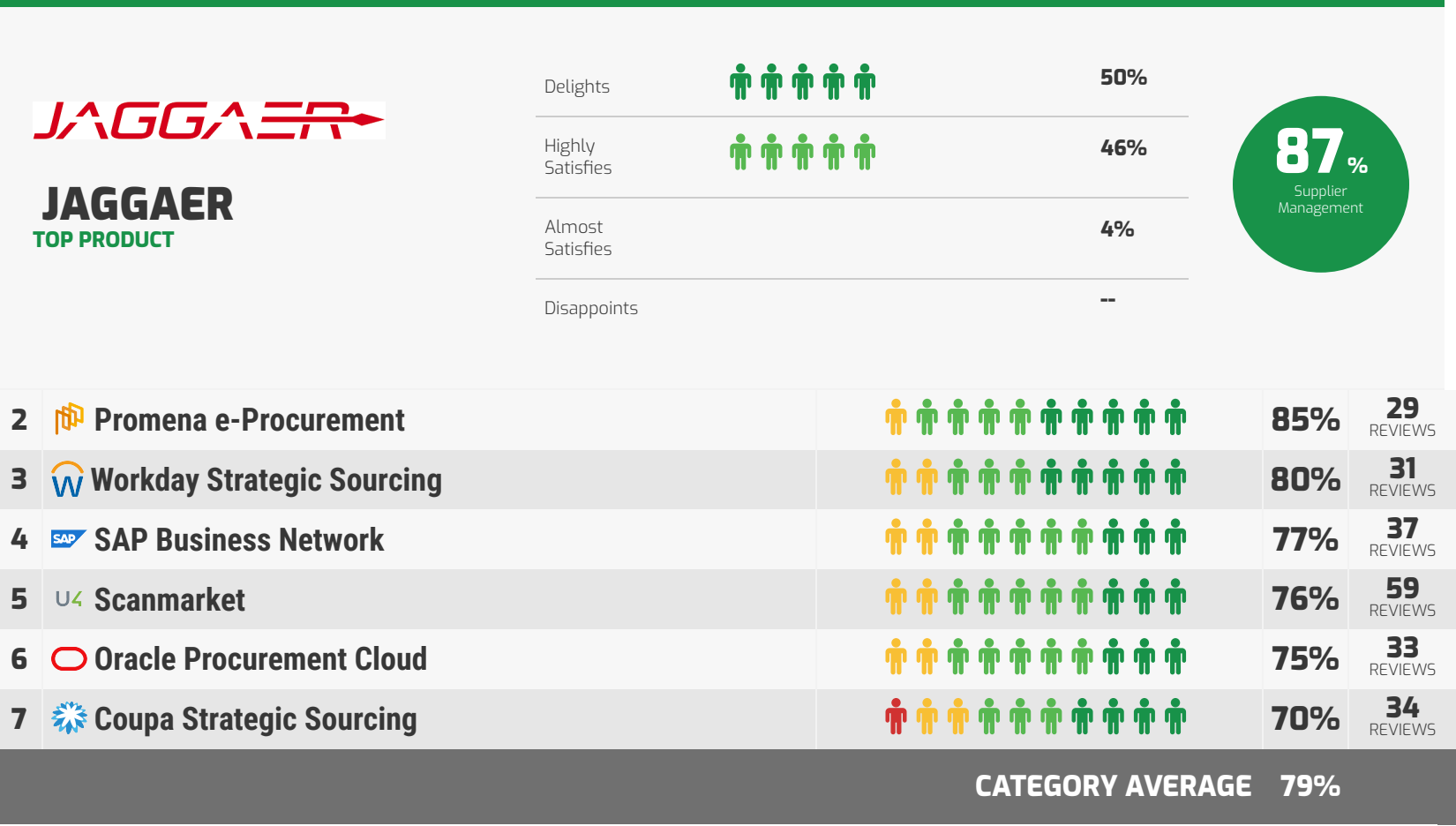
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Supplier Management

Mandatory Feature

Ability to generate, sort and categorize vendor profiles and/or including supplier collaboration, quarterly Business Review Meetings, Scorecards, KPI and SLA's.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		82%	30 REVIEWS
--	 GEP SMART		76%	29 REVIEWS
--	 Xeeva Sourcing		73%	18 REVIEWS
--	 Vortal		79%	13 REVIEWS
--	 Vendorful		83%	11 REVIEWS

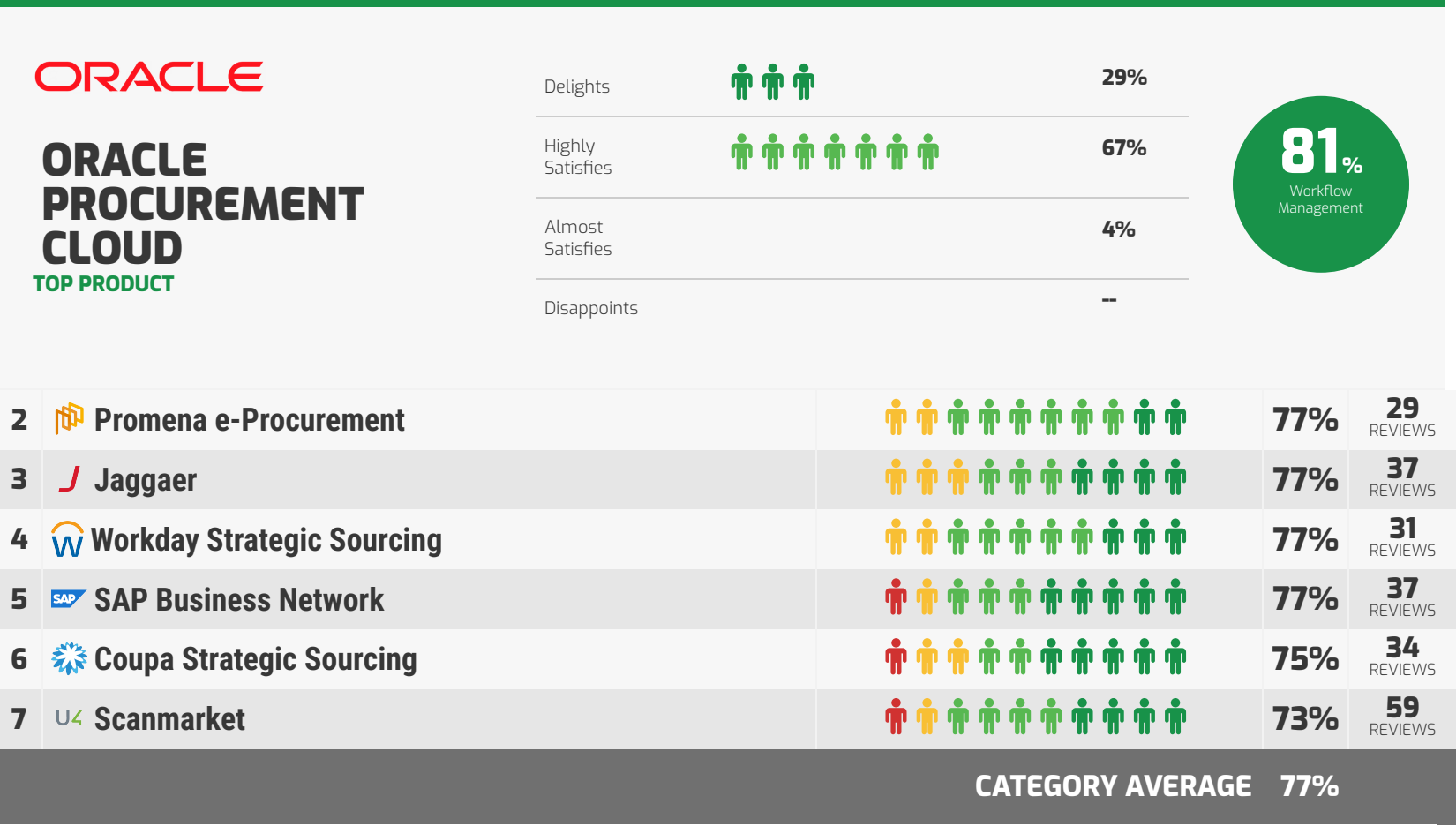
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Workflow Management

Mandatory Feature

Includes ability to support flexible and comprehensive workflow-based capabilities.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		81%	30 REVIEWS
--	 GEP SMART		78%	29 REVIEWS
--	 Xeeva Sourcing		79%	18 REVIEWS
--	 Vortal		81%	13 REVIEWS
--	 Vendorful		73%	11 REVIEWS

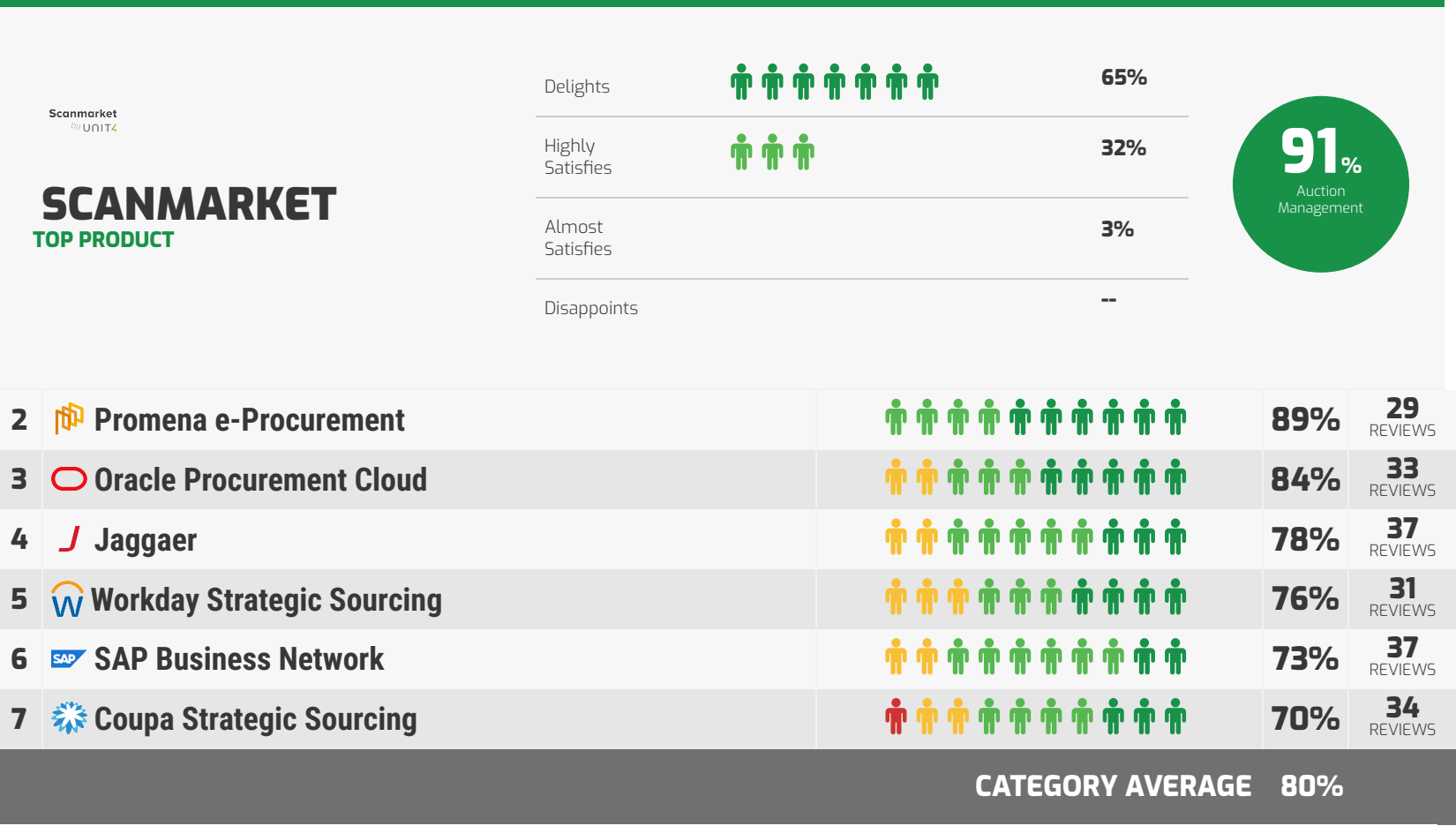
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Auction Management

Standard Feature

Includes bid management, bidder management and buyer notifications.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		81%	30 REVIEWS
--	 GEP SMART		81%	29 REVIEWS
--	 Xeeva Sourcing		69%	18 REVIEWS
--	 Vortal		84%	13 REVIEWS
--	 Vendorful		90%	11 REVIEWS

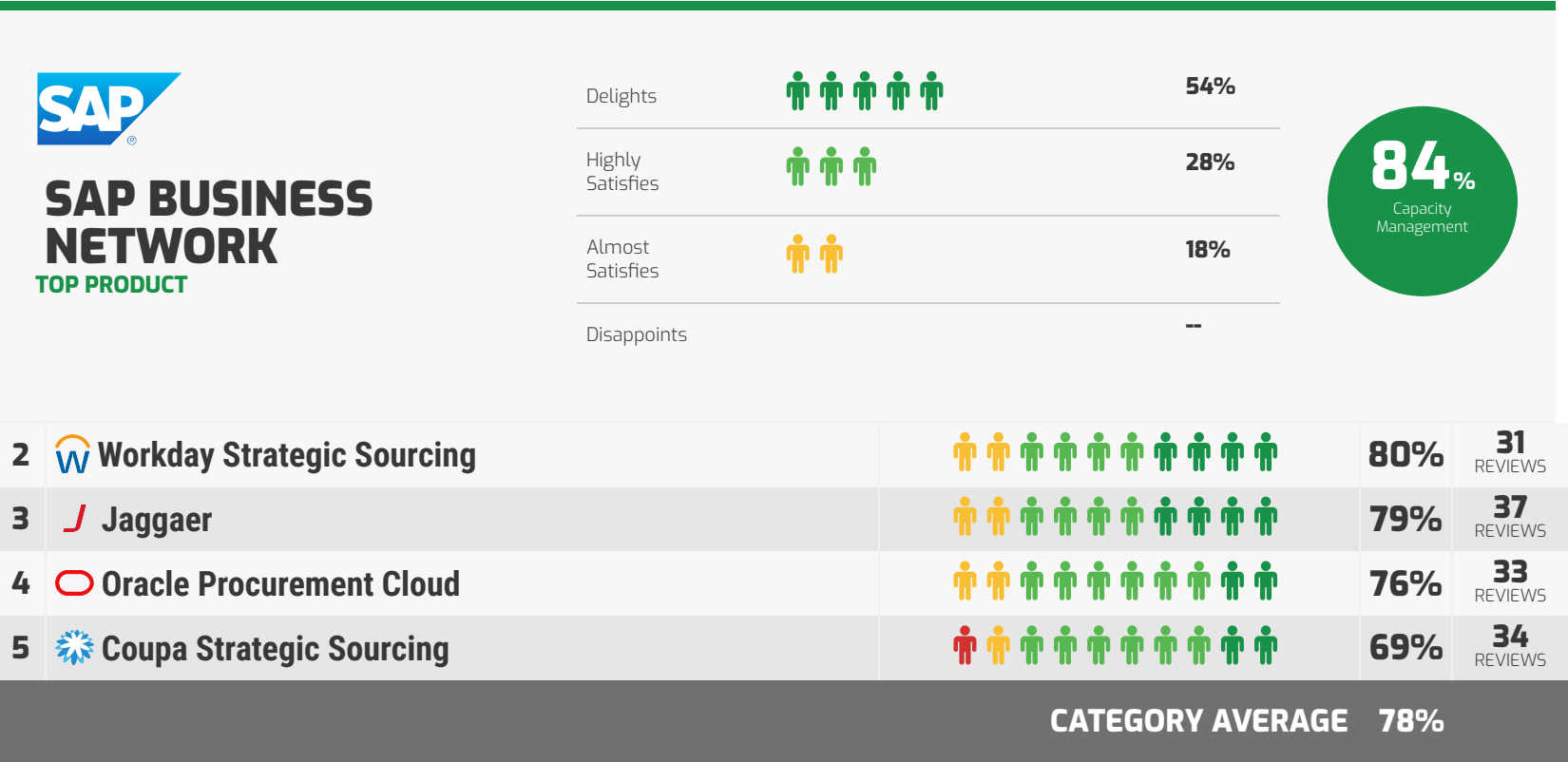
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Capacity Management

Standard Feature

Monitor system utilization and provide alerts when pre-defined thresholds are reached.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		80%	30 REVIEWS
--	 GEP SMART		72%	29 REVIEWS
--	 Xeeva Sourcing		71%	18 REVIEWS
--	 Vendorful		75%	11 REVIEWS

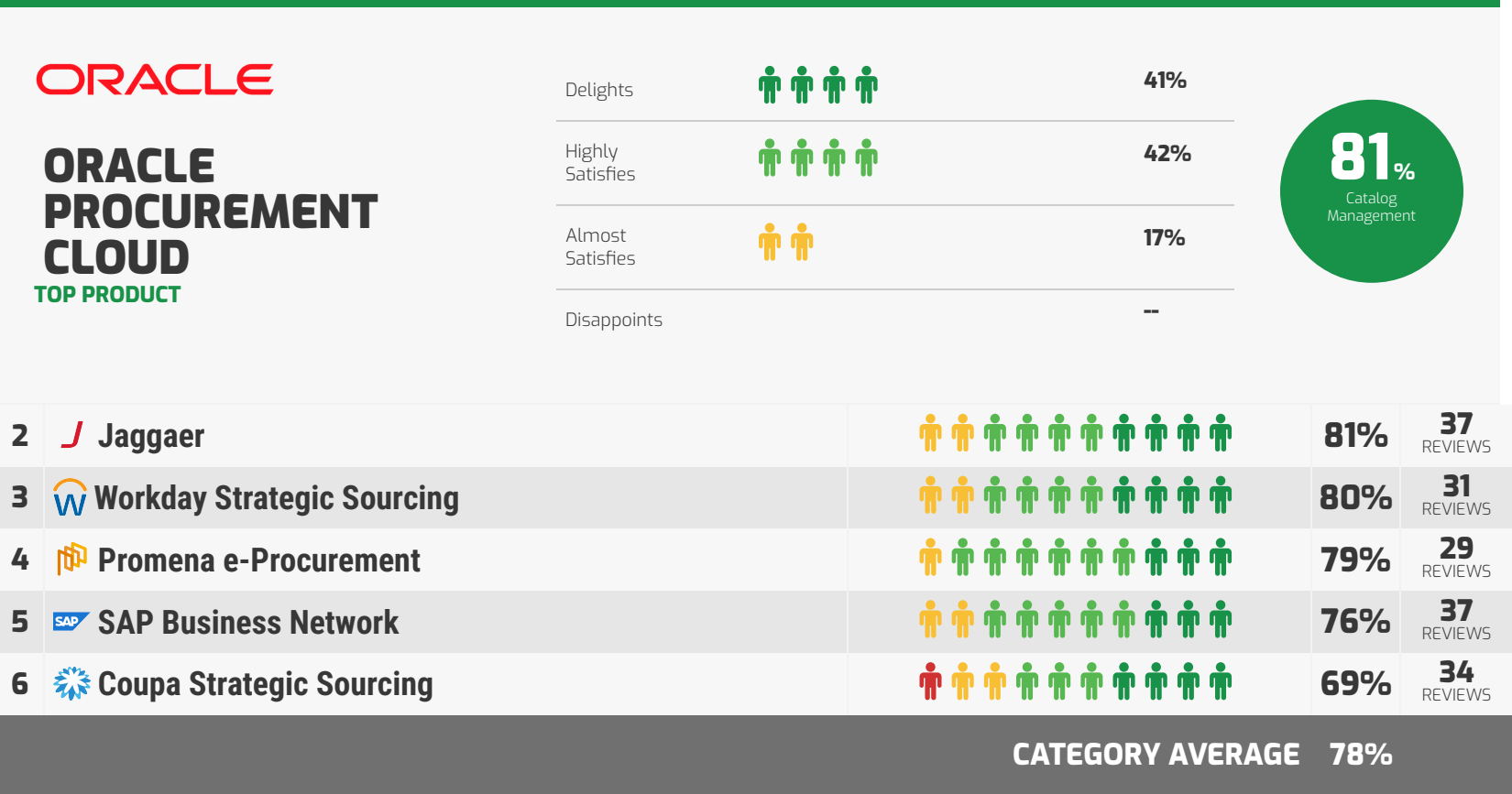
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Catalog Management

Standard Feature

Includes customizable shipping and payment options, product pricing, advanced catalog search, and navigation.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		80%	30 REVIEWS
--	 GEP SMART		80%	29 REVIEWS
--	 Xeeva Sourcing		75%	18 REVIEWS
--	 Vortal		81%	13 REVIEWS

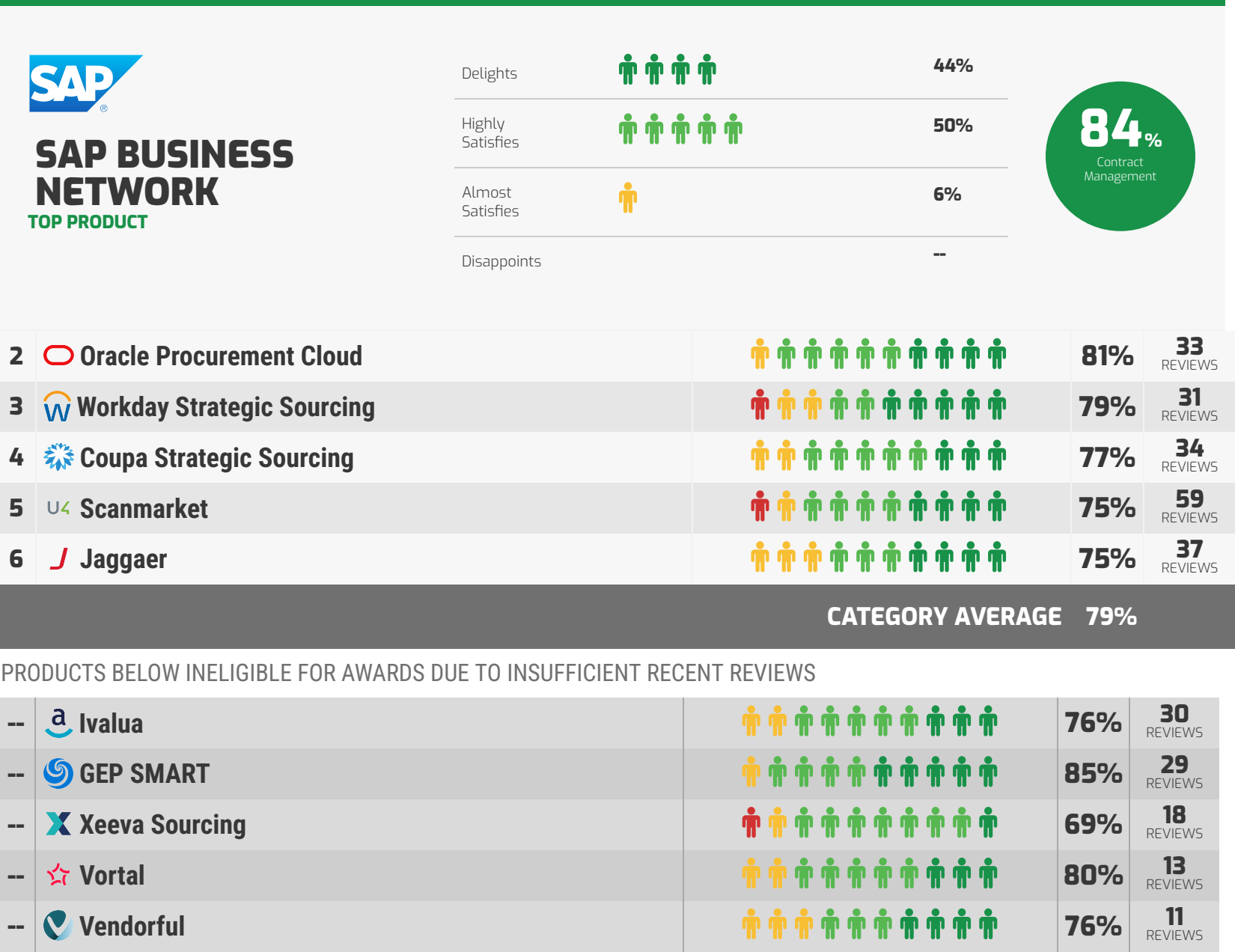
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Contract Management

Standard Feature

Includes contract creation, approval process, compliance management, and contract database.



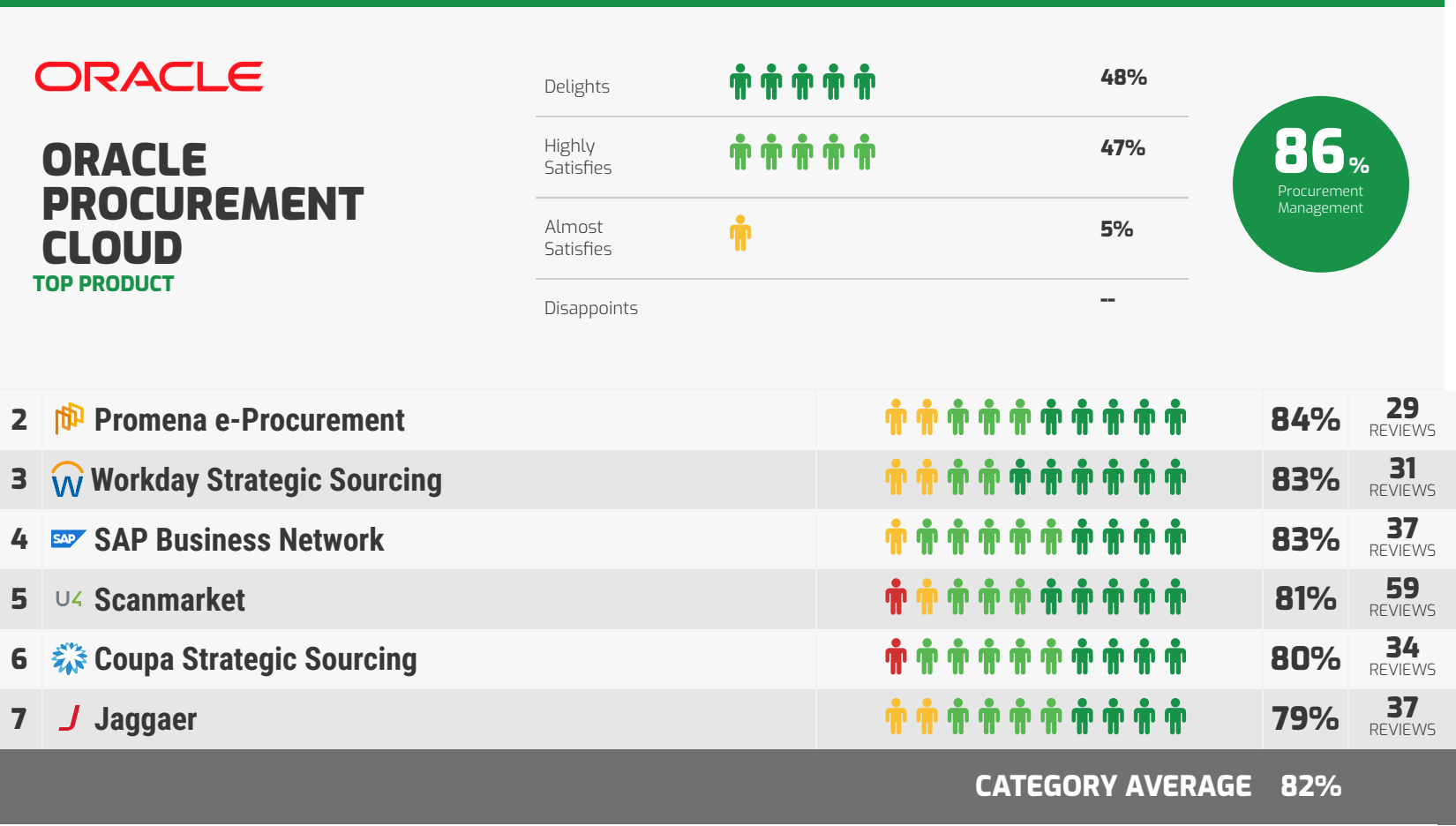
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Procurement Management

Standard Feature

Includes purchasing and procurement management, as well as supplier management and optimization.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		82%	30 REVIEWS
--	 GEP SMART		80%	29 REVIEWS
--	 Xeeva Sourcing		82%	18 REVIEWS
--	 Vortal		80%	13 REVIEWS
--	 Vendorful		83%	11 REVIEWS

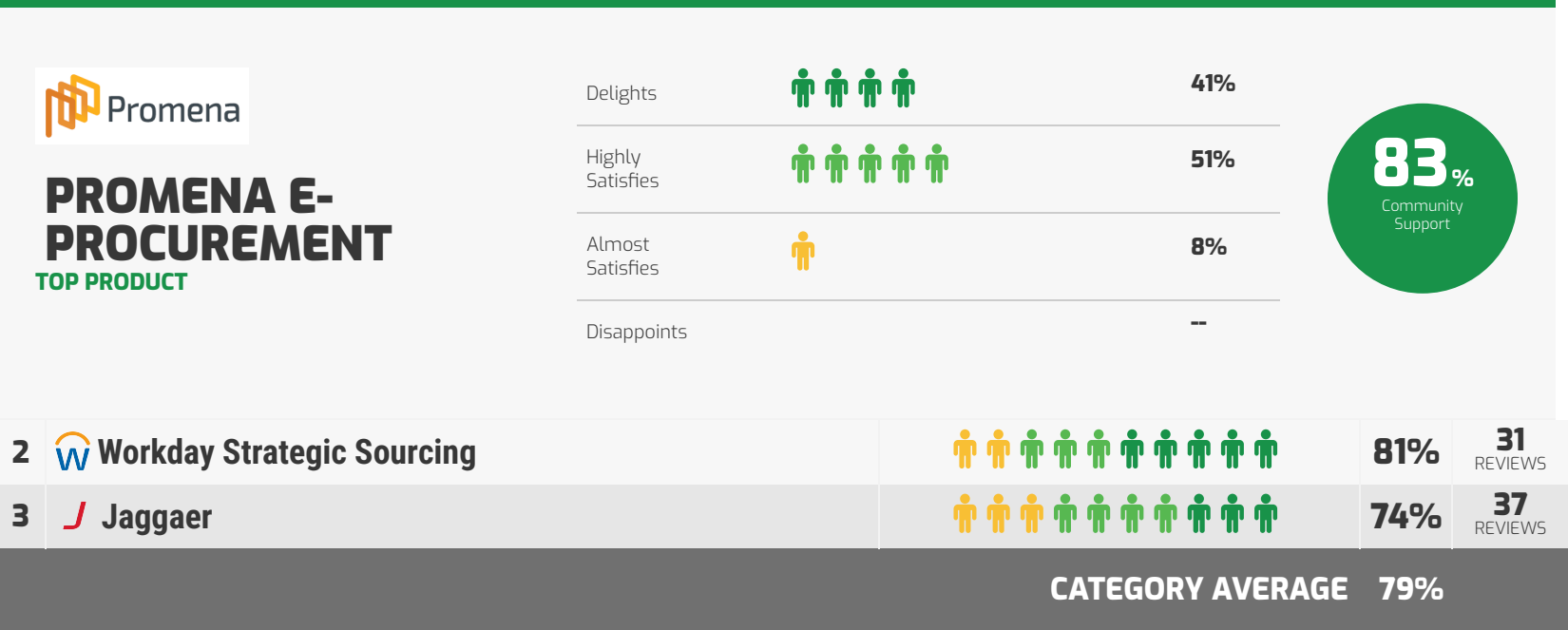
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Community Support

Differentiating Feature

Highly personal support service to both buyer and supplier communities, ensuring proposal uptake and supplier help.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		81%	30 REVIEWS
--	 GEP SMART		86%	29 REVIEWS
--	 Xeeva Sourcing		74%	18 REVIEWS
--	 Vortal		85%	13 REVIEWS
--	 Vendorful		75%	11 REVIEWS

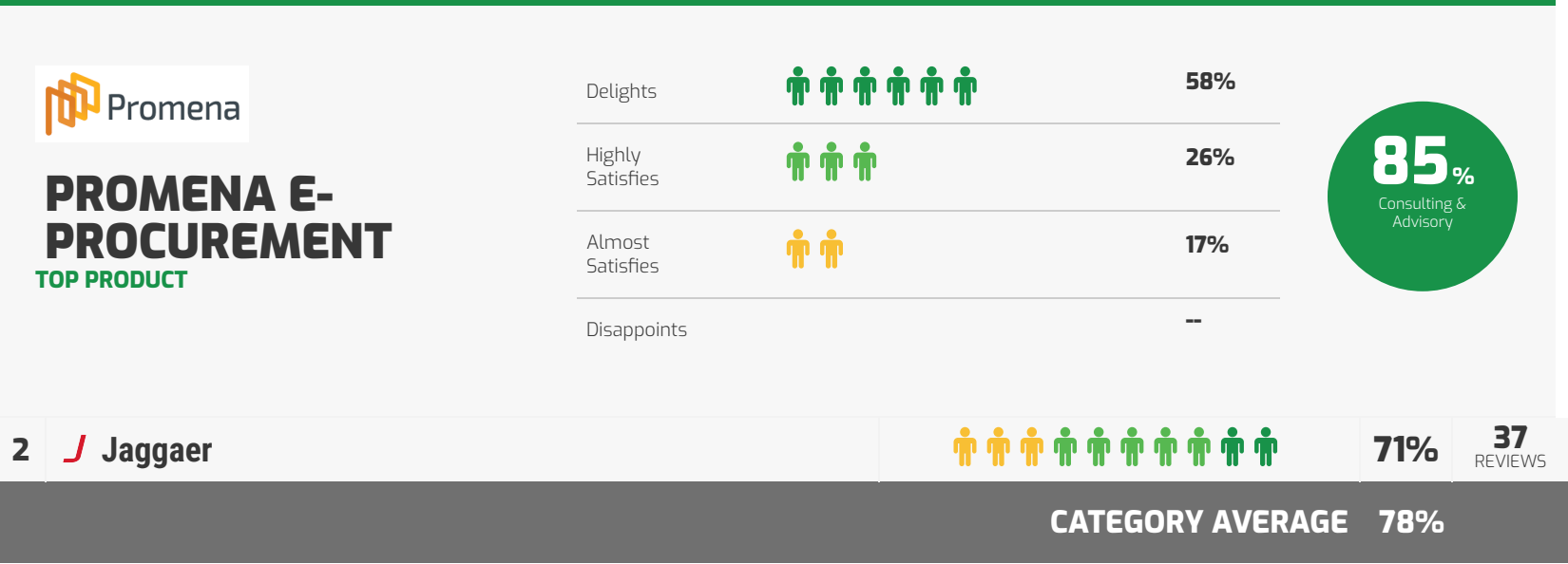
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Consulting & Advisory

Differentiating Feature

Consult and advise on procurement support, managed services, group purchasing organization (GPO) and strategic sourcing initiatives such as measurable savings.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 GEP SMART		87%	29 REVIEWS
--	 Xeeva Sourcing		80%	18 REVIEWS
--	 Vendorful		75%	11 REVIEWS

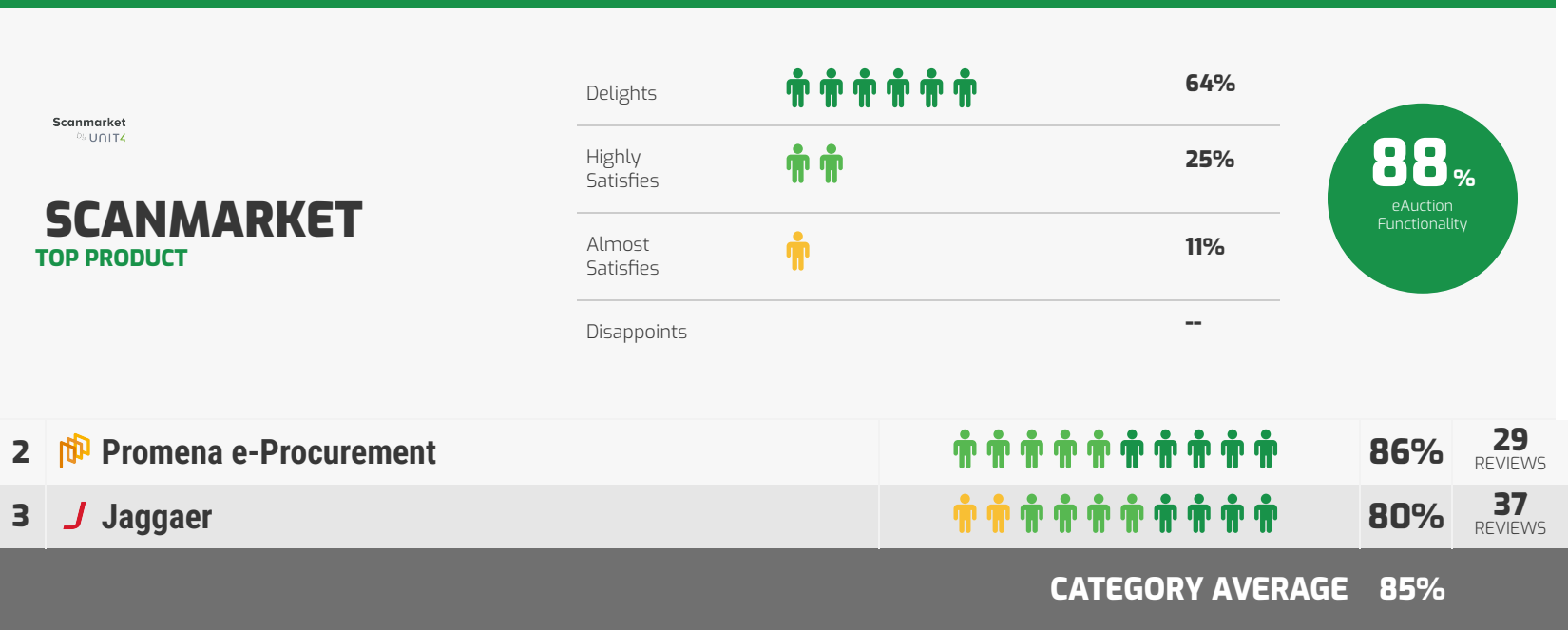
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

eAuction Functionality

Differentiating Feature

The ability to provide forward, reverse, Japanese, Dutch, and English step auctions.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		78%	30 REVIEWS
--	 GEP SMART		91%	29 REVIEWS
--	 Xeeva Sourcing		72%	18 REVIEWS
--	 Vendorful		87%	11 REVIEWS

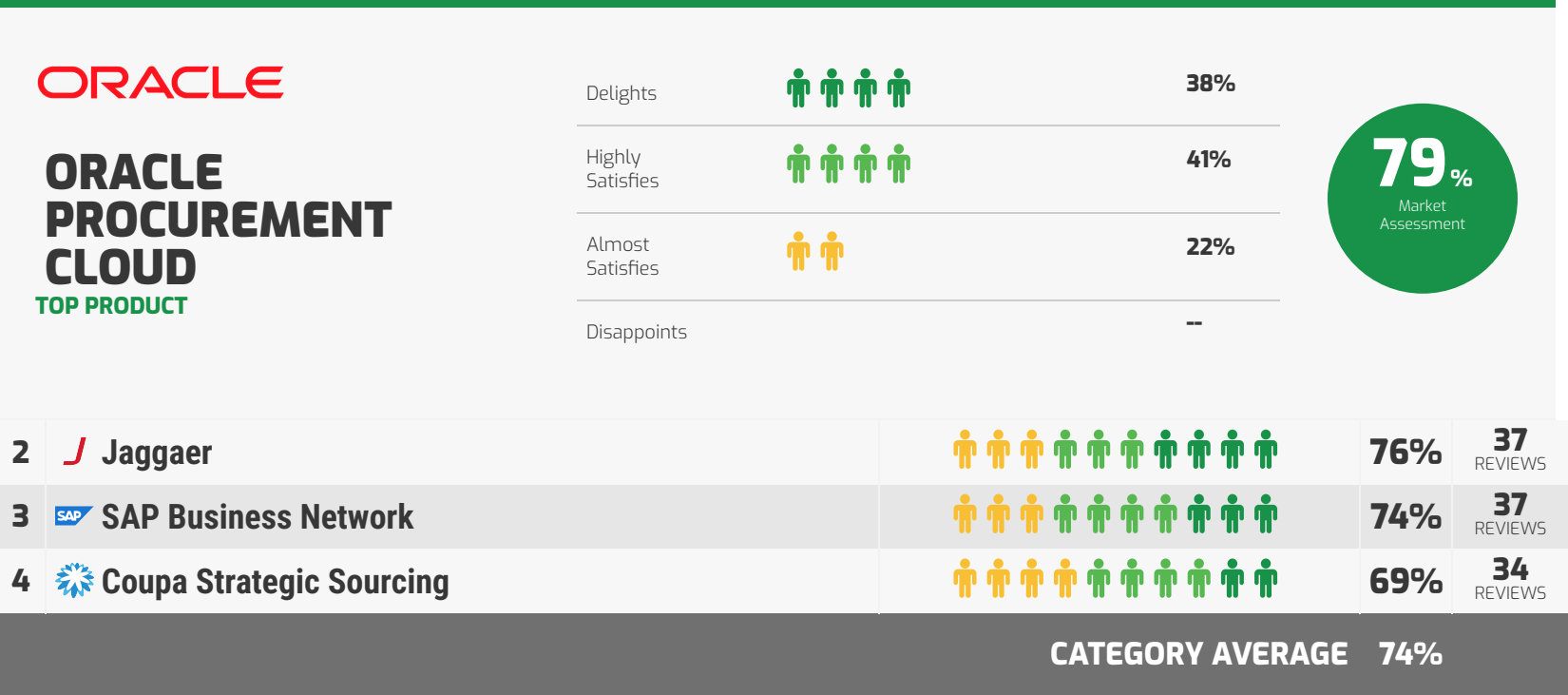
Product Feature Satisfaction

This section provides detailed information on user satisfaction for each product feature. Use these pages to dig deeper into areas of particular interest or concern.

Market Assessment

Differentiating Feature

Includes market size, trends, growth rate, and portability.



PRODUCTS BELOW INELIGIBLE FOR AWARDS DUE TO INSUFFICIENT RECENT REVIEWS

--	 Ivalua		76%	30 REVIEWS
--	 Xeeva Sourcing		67%	18 REVIEWS
--	 Vortal		81%	13 REVIEWS